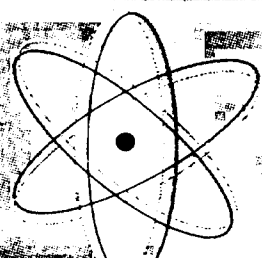


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**NUCLEAR SHAKEUP**  
 Hydro reorganizes to improve performance at Pickering nuclear plant / Page 3



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# News Advertiser

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Friday, Aug. 23, 1996 32 pages A Metroland Community Newspaper Pressrun 42,500 Vol. 115 No. 34

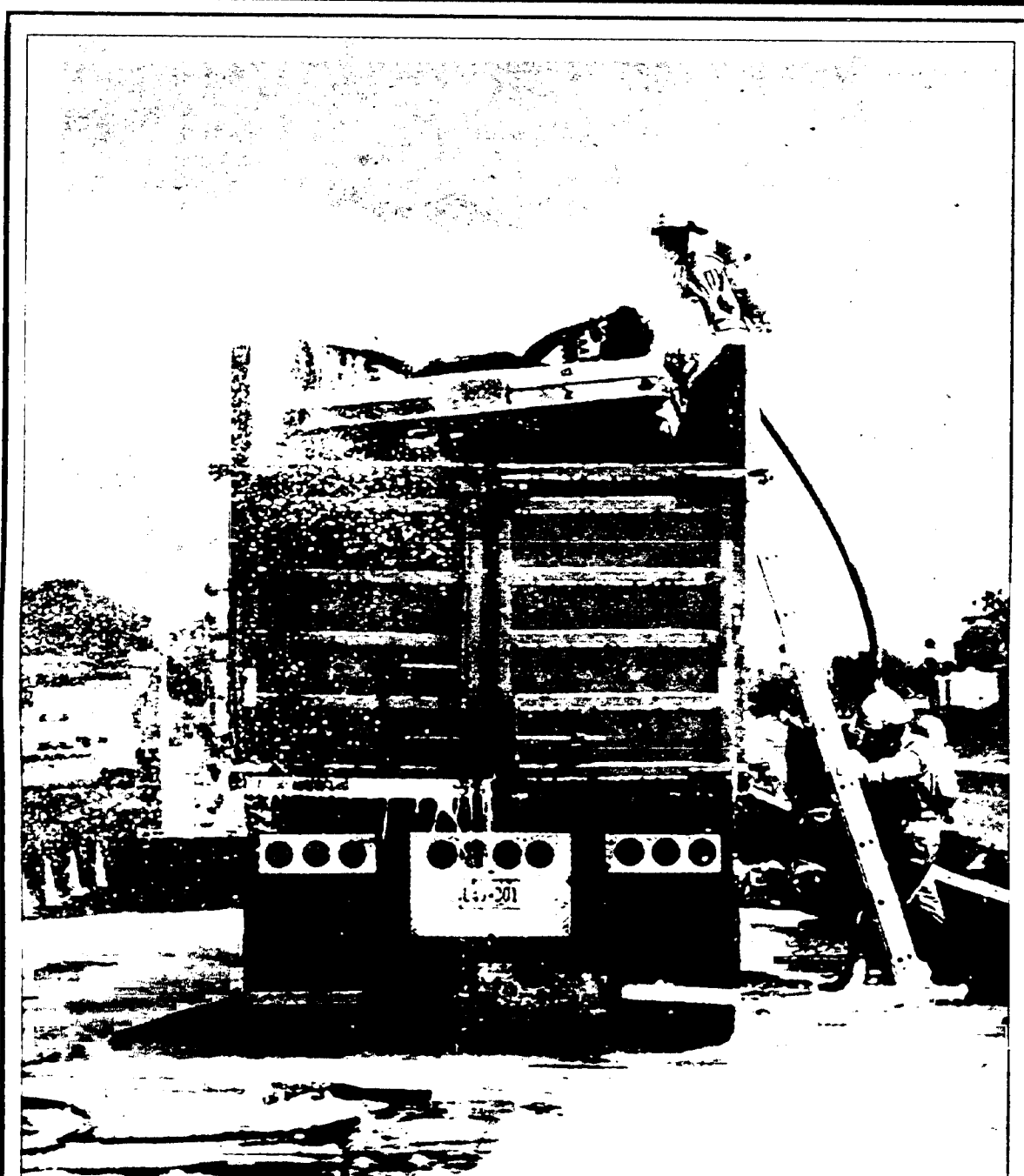


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**Forecast**

Saturday	Sunday
Sunny and warm 12 to 24C	Mostly sunny 16 to 25C



Ajax firefighters battle a blaze on a tractor trailer carrying scrap cars on the eastbound lanes of Hwy. 401 Thursday afternoon. The fire, just east of the Westney Road on-ramp, snarled traffic in both directions from shortly after noon till around 5 p.m. photo by Ron Pietroniro

## Ajax truck fire snarls 401

AJAX — A fire in a container on the back of a tractor trailer here snarled eastbound Hwy. 401 traffic for several hours Thursday afternoon. The fire in the truck carrying a container of crushed cars reduced traffic to a single lane and forced the closure of the Westney Road on-ramp until around 5 p.m. The Ontario Provincial Police reported around 4 p.m. eastbound traffic was backed up

**See FIREFIGHTERS...Page 4**

## Rowdy teens, vandalism plague south Pickering

BY MARIANNE TAKACS  
 STAFF REPORTER

PICKERING — They moved here because of the peaceful surroundings, but now some residents of the Douglas Park area by Frenchman's Bay keep baseball bats at the ready to protect their homes and loved ones.

The neighborhood, say area residents, has turned into a suburban nightmare in recent years, with young people walking around casing homes ripe for break-ins during the day and having wild parties in the local park at night.

"They smoke their dope, drink their beer, play doctor, and after that they go and vandalize things," says area resident Steve Kinsman. "I'm afraid to go away. Last Labour Day weekend I had planned to go up to Muskoka. I couldn't go because my sister went away and somebody had to watch the house."

Some recent incidents:

- Vandals caused \$2,800 damage to Mr. Kinsman's sister's car by throwing a two-by-six piece of lumber from a traffic barrier at it, breaking the back window and damaging the trunk and dashboard.
- About a month ago an area resident had her car doused with a flammable liquid and torched, according to her neighbors. A few days later her home was broken into, and about two weeks ago when she got her car back it was vandalized again — this time the paint was scratched off.
- A former next-door neighbor of Mr. Kinsman, an elderly woman who is now deceased, had her house broken into three times, he says.

"Once the kid held a shovel over his head as if to kill her. He rode off on a 10-speed with a bunch of jewelry."

**See MEETING...Page 5**

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# Hospital re-opens six beds closed by drop in patients

**AJAX-PICKERING** — A lack of patients this past week led to the temporary closure of six beds at Ajax-Pickering General Hospital.

Hospital spokesperson Kim MacMurray says the

closure was part of the hospital's plans to cut costs by opening and closing beds according to community need.

"Our patient census is always down in the summer,"

she notes.

The beds were closed Saturday when patients from three of the hospital's units were transferred into two. Some part-time staff shifts were cancelled but full-time

employees were not affected. The beds were open again by Wednesday afternoon.

APGH normally has 116 beds open and can make 120 available if necessary, according to Ms. MacMur-

ray. The beds are usually operated at about 90-per cent capacity, to leave room for emergency needs.

## Pickering gas bar clerk stabbed in botched heist

**PICKERING** — A masked bandit armed with a knife left Penny-less after stabbing a gas bar clerk in a botched robbery Tuesday night.

A 25-year-old Penny Gas Bar attendant required 16 stitches to his arm after a struggle with the robber during the 10

p.m. holdup. He was taken to Ajax-Pickering General Hospital and later released.

Durham Regional Police say a lone man wearing yellow pants and a ski-style mask over his face entered the kiosk at the 701 Krosno Blvd. station, grabbed the clerk from behind and demanded

cash. The clerk, a Valley Farm Road man, refused and a struggle took place during which he was knifed in the right arm, police say. The robber then fled from the gas bar empty handed.

The suspect is described as white, 5'5" with a heavy build.

**FALL FASHION TAKES TO THE RUNWAY**

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# Ontario Hydro reorganizes to improve performance at Pickering nuclear plant

BY MARIANNE TAKACS  
STAFF REPORTER

**PICKERING** — Changes are in store for the Pickering Nuclear Generating Station as Ontario Hydro reorganizes its nuclear division to improve performance and prepare for a future of competition with private sector electricity generators.

"We need to be at peak performance if we're going to compete and that is what this program is designed to do," says Ontario Hydro spokesman Terry Young, explaining the utility is anticipating the provincial government will eventually open up the electricity market to some private-sector competition.

Under the new management structure announced this week, the buck will stop with Pickering station director Ken Talbot in matters relating to operations at the local plant. Ontario Hydro has eliminated the position of general manager of all

its nuclear facilities. Now each nuclear station director will report directly to the same person who oversees the rest of Hydro's power-generating operations.

The new structure "makes it very clear who is responsible", says Ontario Hydro spokesman Mr. Young, "and in Pickering that's Ken Talbot".

The utility is also embarking on a strategic plan to improve the nuclear division's performance, explains Mr. Young, through increasing productivity, improving safety and decreasing costs. In terms of productivity, the goal is to boost nuclear electricity production by 15 per cent within three years, mainly by eliminating the kind of unexpected equipment and system problems which have shut down Pickering reactors on several recent occasions. That will be achieved, says Mr. Young, through measures such as improving maintenance, reduc-

ing human performance errors and enhancing management and leadership.

On the issue of safety, Mr. Young notes improvements there will relate mostly to worker safety and reducing the need for safety-related shutdowns.

"We're not saying the plants aren't safe because they are safe. But that doesn't mean you can't manage nuclear safety better."

Ontario Hydro has also hired an independent nuclear advisor, Gregory Kane, former general manager of Virginia Power's highly-rated North Anna Nuclear Plant.

"He's going to be advising us on the programs we have in place to improve performance," says Mr. Young. "He's done this job for a number of utilities. He has a fair amount of experience and expertise we feel we could benefit from."

However, Dave Martin of Durham Nuclear Awareness, a

citizens' group calling for the phasing out of nuclear stations, doesn't believe the measures being taken alone will do much to improve the performance of Ontario Hydro's nuclear sector, particularly the Pickering plant.

"They're simply playing at a rather old and tired game here, pretending that better management can turn the problem around. It's not going to work because these reactors are simply getting older."

Mr. Martin maintains the goals of improving performance and safety and cutting costs are inconsistent with each other. Real improvement, he says, will cost the utility and the public money.

"Ontario Hydro ratepayers are in a no-win situation here. If more money is spent on maintaining and improving the performance and safety of nuclear plants we all pay more. But if that money isn't spent we have to accept poor performance and high risk of accident."

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# Firefighters battle heat

FROM PAGE 1

to Scarborough, And. "rubber-necking (westbound motorists) has backed it up to Lakeridge Road," OPP Sergeant Bruce Markle said at the scene.

A crane was called in from Oshawa by the OPP to remove eight of the scrap cars from the container one by one. "We couldn't get in so we called in a crane," Ajax Fire Chief Randy Wilson reported.

The blaze began shortly after 12:30 p.m. and continued to smoulder and smoke until 4:10 p.m.

The trucker stopped on the south shoulder of the highway just west of the on-ramp at Westney Road after another rig driver "called me and told me he saw smoke coming out," the distraught hauler reported. "Who knows what happened?"

He was hauling the scrap cars from Mississauga to the Co-Steel Recycling Cedardale Division in Oshawa.

Battling the blaze wasn't the only heat firefighters had to contend with, as high temperatures

and heavy gear affected them, Mr. Wilson noted.

"One of the problems we're battling is rehabing for the guys. We're really struggling and we just have to keep rotating them."

Also hampering firefighters were minor explosions inside the container, caused by shock absorber cylinders popping.

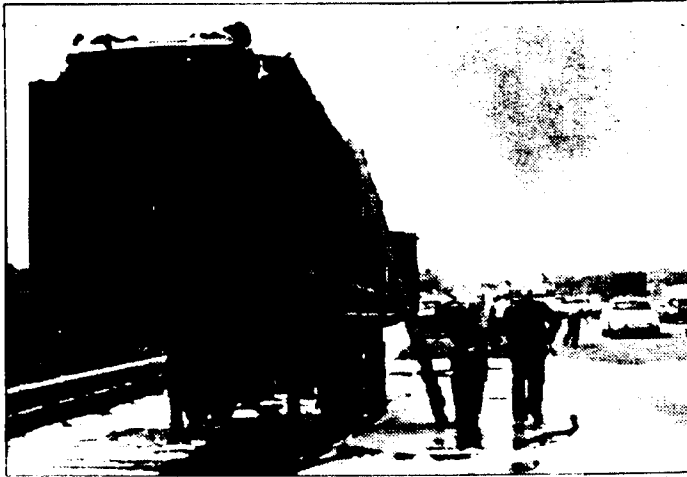
Traffic was heavy on arterial roads in Ajax and Pickering as motorists got off the 401 to avoid the delay.

A passing motorist with a cellular phone notified the Ajax Fire Department of the blaze.

A dozen Ajax firefighters fought the inferno with the help of a tanker truck and two men from Pickering.

No injuries were reported.

The cause of the fire and the damage total weren't available at press time.



Firefighters work to douse a fire aboard a tractor trailer carrying crushed cars on the Hwy. 401 eastbound lanes at Westney Road Thursday afternoon. The cause of the fire wasn't known at press time.

photo by Ron Pietroniro

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Douglas Park area residents, from left, Alicia Ruiz-St. Onge, Andrew Neuman, Steve Kinsman and Marj Neuman in the neighborhood playground often littered with broken beer bottles after teen parties in the park.

photo by A.J. Groen

## Meeting Sept. 24 on vandalism in Pickering parks

FROM PAGE 1

□ In another incident, an apparently drunken teen came on to Mr. Kinsman's property and threatened him with death.

□ Area resident Alicia Ruiz-St. Onge has had a rock thrown through the window of her van, eggs thrown at her husband's car, her bike stolen, and Christmas decorations taken from her lawn.

"They ripped my tree out of the ground," says Mrs. Ruiz-St. Onge. "They swing on my trees and break them. They terrorize the dog. It's getting worse."

Area residents are particularly annoyed by the mess of broken beer bottles often left after the youths' parties in the park, where neighborhood children play during the day.

"Every Sunday when I take the dog out I'm picking up beer bottles," says Dulcie Coghlan, who has had her lawn ornaments thrown into the nearby creek. "I don't know why kids are so destructive today. You wonder what their parents are thinking. You wonder why their parents aren't missing them."

Residents believe the youths come to their neighborhood to hang out because of the privacy provided by the park, which has some very bushy areas.

"No one can see them in the park," notes Mrs. Ruiz-St. Onge. "They can

hide and get away with a lot of stuff. They hide in the bushes because they're so thick. That's where they drink their beer."

When residents complain about the parties to police, says Mr. Kinsman, officers often come and tell the kids to leave. They do leave, but return when the police are gone.

The three neighbors believe one reason the teens are causing so much trouble is because they think there will be few consequences even if they do get caught.

"They know they can't be touched because of the Young Offenders Act," says Mr. Kinsman.

"They're just going to get a slap on the wrists and that's it," says Mrs. Ruiz-St. Onge.

Mr. Kinsman believes frustrated residents may end up taking matters into their own hands.

"I don't want to be a Dirty Harry vigilante guy, but things are going to come to a head some day."

For now, however, the residents are planning to discuss the situation with Town councillors, officials and police. A special community meeting to talk about similar problems with parks and vandalism throughout the town has been organized by councillors and will be held Tuesday, Sept. 24 at 7 p.m. in the Council chamber at Town hall. Members of the public will have a chance to speak at the session.

## Pickering tries to eliminate teen park parties

PICKERING — Youths partying in parks and vandalizing surrounding neighborhoods are a problem all over town though teen vandalism and break-ins may be worse than average in the Douglas Park area.

"It's mostly parks and natural areas," explains Pickering parks and facilities director Everett Buntsma. "These are common occurrences in urban areas where kids are looking to get away. We try to do what we can to discourage them."

Young people often like to congregate in particular locations such as behind a

big fallen tree or on a large rock in a park, and the Town does its best to minimize such attractions.

"In some cases we've buried those rocks or tried to get them out," says Mr. Buntsma, but it isn't always possible. Sometimes there is nothing that can be done to make the parks less inviting to teen revellers, short of cutting down the trees, and he notes he's "not about to do that".

The Town has sent the Durham Regional Police Service a letter listing some of the neighborhoods Pickering is particularly concerned about, including

Silverthorne Square/Forestbrook Park; Ridgewood Court/Lydia Crescent; and Theoden Court/Hollyhedge Drive/Denby Drive in the Major Oaks area. Police have responded with bike patrols in the parks, and Mr. Buntsma notes it "seems to have resolved the problem in some areas".

Parks and facilities employees know where the parties usually occur and take care to make sure the beer bottles and other garbage are cleaned up afterward, according to Mr. Buntsma. Damage to the parks themselves is not much of a problem because playground equipment is "fairly indestructible".

## Police struggle to keep up with park complaints

PICKERING — Police are doing their utmost to deal with teens partying at night in Town parks and vandalizing surrounding neighborhoods, says Inspector Bruce Pugh, who heads the Durham Regional Police Service's 25 Division here.

"The parks are patrolled the best we can but we can't be in the parks all the time. We have other calls that are more important than kids loitering in the park. If we get a complaint we try to attend and deal with it. It's an ongoing problem, particularly in the summer

months."

Nonetheless, he will be more than happy to meet with residents having problems with the youths. "We're quite willing to work with the community to deal with these situations."

Teens congregate at the parks to meet their peers and be able to smoke and drink without their parents being aware, he notes. And they go "just to get away from adults in many cases."

Insp. Pugh says he's not sure having more police available to deal with the situation would have much of an

impact because the problem is so widespread. Still, he advises residents the best thing to do when the youths are causing trouble in a neighborhood is to call police.

"I don't think it's wise for them (residents) to be going out and start confronting these teenagers."

It would be nice, notes the inspector, if the troublemaking teens would stop and think about what they're doing.

"These kids have to be responsible and realize they're only hurting their community."

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## Power play?

Ontario Hydro has a new strategic plan. While it's clearly designed as a move of self-preservation of the utility, it can only be hoped it also results in increased safety for the people who work at and live near the Pickering Nuclear Generating Station.

Residents living in the shadows of Hydro's nuclear power plants clearly aren't the main concern of the strategic plan made public this week. Rather, it's intended to improve the utility's performance in order to prepare it for a future of competition with private sector power suppliers.

Even Hydro's gigantic public relations machine can't disguise the real reason for the strategic plan and the reorganization of the utility's nuclear division announced at the same time. The press release sent out to the messengers in the media makes it all too clear where the utility's interests lie -- in covering its backside.

It talks of "a new management structure", realignment of nuclear operations and "new accountabilities".

Durham Nuclear Awareness isn't buying it. The citizens' group -- which it must be noted wants nuclear plants phased out -- isn't convinced the measures being taken by Hydro will improve the performance of power stations, particularly the problem-plagued Pickering plant.

Spokesman Dave Martin says, "They're simply playing at a rather old and tired game here, pretending that better management can turn the problem around. It's not going to work because these reactors are simply getting older."

They need to be replaced, he says, and that would cost the utility and the public money. "Ontario Hydro ratepayers are in a no-win situation here. If more money is spent on maintaining and improving the performance and safety of nuclear plants we all pay more. But if that money isn't spent we have to accept poor performance and high risk of accident."

Hydro counters that it can improve safety and cut costs at the same time. In fact, the utility says, it will improve productivity, vowing to boost nuclear power by 15 per cent within three years. An obvious attempt to dissuade the private sector from trying to cut into Hydro's business.

Utility chief executive officer Allan Kupcis says, "Improving safety, production and cost of our nuclear operations must be a priority if Ontario Hydro is going to be successful in an open, competitive North American electricity market."

While Hydro's strategic plan may be motivated by money, the public, particularly people living near the Pickering nuclear plant, will measure its success on whether it delivers on its promise of improved safety. That must be Hydro's number-one priority.

To respond to this editorial call Infosource at  
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## ▼ You said it...

In response to last Friday's editorial on urging the Town of Pickering to open the books to its taxpayers, our readers said:

◆ "If we are to aspire to be the progressive, growing town where industry and individuals like to live and do business then we have to be accountable. (Councillor) Maurice Brenner has led the way with his leadership and insight. We can be assured that the Town of Pickering taxpayers will have a say in the Town's fiscal management process."



## ▼ Letters to the editor

### \$2.5 million not lost to Pickering taxpayers

To the editor:

So Pickering should house a Fiscal Bloopers and Blunders Hall of Shame, according to one of your editors. Why not a Hall of Shame for journalists and other professions? All professions have their share of individuals who make faux pas and could provide lists of inductees.

I recognize the opinion was written "tongue in cheek" but I must admit it raised my ire while reading it.

Don't get me wrong. I am a taxpayer as well as a councillor and I do not want to see taxpayers' money foolishly squandered, but it's about time someone told it like it is. The plain facts are \$2.5 million in taxpayers money was not all lost.

The provincial cutback of \$939,000 to our municipality was left out of budget negotiations as an oversight, by a member of staff who normally doesn't prepare budgets. There was no loss to taxpayers, just another round of negotiations by council to account for the reduction.

The \$1 million investment in Confederation Life was rated Triple A and no one could have foreseen the loss. Other municipalities very close to home lost millions in investments (e.g. Olympia & York), but you don't see headlines advertising that fact. What about the excellent return on investment in Pickering over the last 22 years, in spite of the loss? In fact, in 1995 our investment income totalled 2.6 million which was higher than both Ajax and Whitby. Good news headlines don't sell papers.

Even the overpayment to a contractor does not appear to shake out at the amount publicized but because we are now heading into litigation (more cost to taxpayers) it can't be commented on.

Some fine tuning was in order to make our Town run more smoothly and the improved checks and balances are being addressed and implemented by

your council. Lack of communication throughout the organization is still key and must be corrected to avoid future pitfalls.

When an individual runs amok the courts do not send the entire family to jail for restitution. The same applies here. Staff at our municipal offices are of the highest calibre for the most part and have the Town's best interest at heart. The spin put on all of this by certain individuals whether for political gain or hidden agendas is unconscionable. Pickering doesn't deserve the bad publicity and these individuals should use the old carpenter's rule "measure twice, cut once" before attempting to confuse the public rather than properly inform them and offer up fodder for your newspaper.

Sherry Senis  
Councillor Ward 2  
Pickering

### Pickering resident 'disappointed' by public officials

To the editor:

Re: Pickering moves to avoid repeat of errors.

"You have to admire them for that because they could have just let things go and nobody would have known about it." (News Advertiser, Aug. 9)

Why? I believed that public officials were elected to serve with loyalty. And to tell the truth.

One of the objectives of the audit committee is to detect eventual financial mismanagement and make the public aware of them.

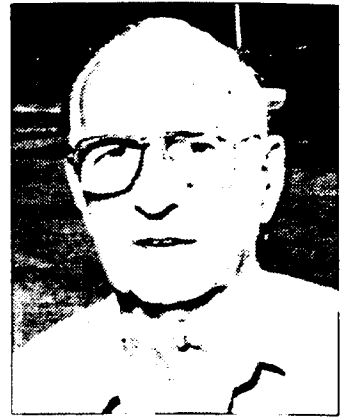
By ignoring and "letting things go" they are just as irresponsible as the person(s) responsible for the two "major" financial management errors.

I am disappointed.

Luigi Gaggio,  
Pickering

## We asked:

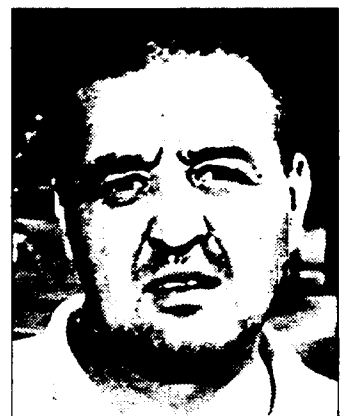
Are you concerned by the high number of unsafe trucks still on our highways?



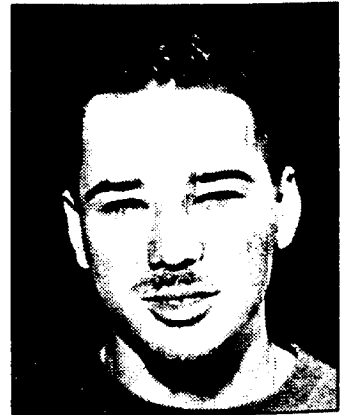
**TIM MORRISON**  
"Yes, more could be done, like more frequent checks."



**CLIFF BROWN**  
"Everybody should be concerned. I think they're doing that they can with what they have."



**GEORGE DOCHERTY**  
"Yes, I think trucks should be stopped more frequently for checks."



**ROBERT TRUPPE**  
"Yes, I see a lot of trucks speeding on the highways and that concerns me."

# Run to the Herongate theatre to catch uproarious comedy

□ Run for Your Wife fall season opener

**PICKERING** -- Theatre buffs are sure to be running for the Herongate Barn Dinner Theatre to catch the uproarious comedy of the fall season opener Run for Your Wife.

The play, written by Ray Cooney, was a smash hit in London's west end and will be on the Herongate stage for an eight-week run, from Sept. 6 to Nov. 2.

The unforgettable comedy follows the hijinks of a man who tries to keep two wives without losing his sanity.

Herongate is just seven-and-a-half miles north of Hwy. 2 on Altona Road in Pickering.

Prices start at \$32.95 per person, including all taxes.

For tickets or more information, call 472-3085.

## MODELS WANTED!!!!

If modeling has been your dream, here's your chance to strut your stuff on Pickering Town Centre's fashion runway in our second annual "Hair Revolution" event on September 13th and 14th. Complete hair, makeup and all clothing will be provided by the Pickering Town Centre. We are looking for models of all ages and hair types.

For more details, please visit Mylene at

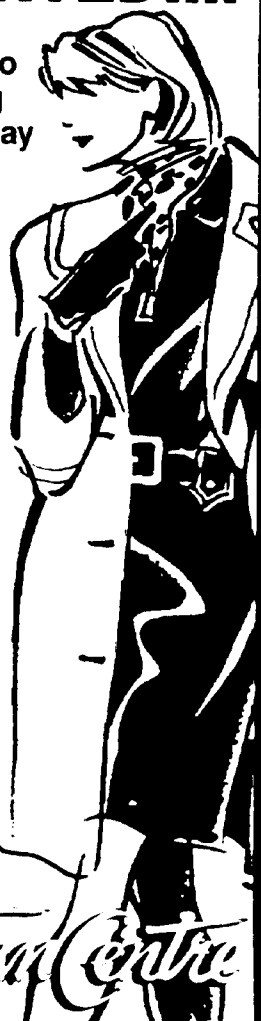
**TRADE SECRETS,** located in Pickering Town Centre's Sears Wing, Lower Level, on

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California Shutters (Vinylbit)	White	46" x 58"	Reg. \$448	\$109
California Shutters (Vinylbit)	White	32" x 58"	Reg. \$299	\$ 94
Balloon Valance (Print)	Black & Rose	88" x 27"	Reg. \$423	\$199
Cafe Curtain & Valance (Linen Sheer)	Plum	48" x 48/20"	Reg. \$400	\$ 99
Silhouette (Hunter Douglas)	Ivory	60" x 66 1/2"	Reg. \$920	\$499
Vertical (Printed PVC)	Green	48" x 84"	Reg. \$375	\$ 69
Micro Blinds (Hunter Douglas)	Rosewood	49" x 65 1/2"	Reg. \$323	\$ 59
Swag & Eishops (Print)	Rose & Green	54" x 84"	Reg. \$556	\$199

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Firm Support <b>SCROLL QUILT</b> 10 Year Warranty	<b>\$129</b> Set \$219	<b>\$159</b> Set \$269	<b>\$189</b> Set \$329	
Medium Firm <b>COURTESY SUPPORT</b> 20 Year Warranty	<b>\$189</b> Set \$319	<b>\$229</b> Set \$349	<b>\$259</b> Set \$389	<b>\$389</b> Set \$569
Extra Firm <b>CHIRO SUPPORT</b> 25 Year Warranty	<b>\$209</b> Set \$369	<b>\$249</b> Set \$409	<b>\$279</b> Set \$439	<b>\$409</b> Set \$609

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## Musket love

'Rebel soldier' Gary Jones was among the history aficionados who participated in the Musket, Fifes & Drums military re-enactment at Pickering Museum Village last weekend. Here, Mr. Jones carefully reloads his musket as he does battle against the Loyalist troops.

photo by Ron Pietroniro

## Join local Tories for feast and fun next Thursday

DURHAM -- Area Progressive Conservatives will gather next week for their annual barbecue and corn roast.

The Ontario Riding Progressive Conservative Association hosts the event at the Petticoat Creek Conservation Area, at the south end of Whites Road, in Pickering Thursday, Aug. 29 from 5 to 8 p.m. rain or shine. Everybody's welcome.

There will be activities for children, free food,

refreshments and entertainment.

But, people attending will have to pay admission to the conservation area. Admission is \$2.50 for adults, \$1.75 for seniors, \$1.25 for children between five and 12 years, and free for youngsters four and under. There is also a \$1.25 per person charge for people five and up to use the pool.

Call 649-5705 or 683-7071 for more information.

# STORE CLOSING

## Lease Expired-Moving

CANNONBALL BED SHOPPE has to vacate their Pickering location. As a result we are offering all stock at incredible savings. Enjoy value and comfort with classic

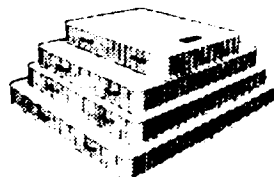
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4' BOOKCASE	SOLID PINE \$210	\$159
5 PC. KITCHEN SET	SOLID OAK \$1535	\$1195
7 PC. DINING SET	SOLID OAK \$2795	\$2195

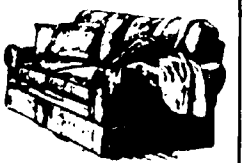
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## Volunteers sought for Durham program to aid teen parents

DURHAM -- Volunteers are sought to aid a day program for pregnant and parenting teenagers.

The Rose of Durham needs someone to handle clerical duties on Wednesdays from 9 a.m. to 4 p.m.

Volunteers are also sought to provide on-site day care for infants and toddlers while their parents are involved in programs. The day-care volunteers needed at the beginning of September must commit to three hours once a week.

People are needed to solicit donations of day-to-day items, such as kitchen and cleaning supplies or items included in a starter kit for new mothers, such as toiletries for an infant.

This position would suit someone who is organized and enjoys contact with people.

Volunteers for this position won't be required to raise money.

The Oshawa-based Rose of Durham has a caseload of about 210

teens. Call Sandy at 905-432-3622 Monday to Wednesday for more information on the volunteer positions.

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# Entertainment

Aug. 23, 1996

## The mystery of Tom Thomson... Death of famous Canadian painter an accident, says Durham historian

BY JACQUIE MCINNES  
SPECIAL TO THE NEWS ADVERTISER

DURHAM -- Tom Thomson and the mysterious circumstances surrounding his death have become hot news again, more than 80 years after the Group of Seven painter's body was discovered in Algonquin Park.

But researchers who've offered to re-examine Thomson's death will find it was indeed an accident, predicts Joan Murray, director of Oshawa's Robert McLaughlin Art Gallery and Canada's foremost art historian on Thomson. "It was definitely an accident. Even the new theory shows that it was manslaughter, not murder," she says.

But as to exactly how Thomson met his fate, she adds, "that may never be revealed."

Renewed public interest in the mystery is prompted by an offer to examine Thomson's body by Kathy Gruspier, a consultant to Ontario's chief coroner's office and David Chiasson, the chief forensic pathologist.

"I've had an interest in Tom Thomson for a long time," explains Ms. Gruspier, "and so has David. We kind of talked about it and decided we'd offer our services free of charge for the sake of interest. An exhumation has to be done with the permission of the family. The family is talking about it and we're just waiting to see what happens."

Mrs. Murray reflects on the renewed interest in the painter. "It's funny. I've had years pass when no one was interested in him. I've worked on him since 1970 and then I moved on into contemporary art; suddenly everyone's interested in him again."

Mr. Thomson died under mysterious circumstances on July 8, 1917 on Canoe Lake in Algonquin Park. He was found dead in his canoe with an unexplained bruise on his right temple. At the time he was quickly buried and the incident was deemed an accident by his prominent family and friends, who were anxious to see his work gain the

recognition they felt it deserved.

Still, through the years there has been speculation that foul play or suicide may have had a hand in his death, which has taken on myth-like proportions.

In her 1994 book on Thomson, entitled *The Last Spring*, Mrs. Murray chronicles the testimony of Daphne Crombie, who claims that a friend, Annie Fraser, confessed to her that she assisted her husband, Shannon Fraser, in putting Thomson's body into the canoe after he was accidentally killed by Mr. Shannon in a drunken argument.

Mrs. Murray says she is hopeful that the family will allow the body to be exhumed for examination. She believes there is the possibility that the examiners might discover a new piece in the Thomson puzzle. Recently, while researching her forthcoming book, *Design For a Canadian Hero*, Mrs. Murray did some research in Seattle and made a discovery of her own.

"I wouldn't have thought after 26 years of working on Tom Thomson I could learn anything new and I did. So, if I could do that, maybe they can too."

Mrs. Murray's discovery, in a Seattle paper, was the first published artwork of Thomson. "I felt like Thomas Edison discovering the

lightbulb," she says jubilantly.

"The whole pot is being stirred by this show (of Thomson's work) we started, that has now gone to the Glen Bow Museum in Calgary," says Mrs. Murray. "Would that this had happened a year ago when the show was in Oshawa," she muses.

Ironically, she notes the cross-country tour that began in Oshawa "never raised the interest his poor bones have raised."

Mrs. Murray is also the author of *The Best Contemporary Canadian Art*, *The Best of the Group of Seven* and *The Best of Tom Thomson*



Compliments of  
Dr. Lean,  
at the

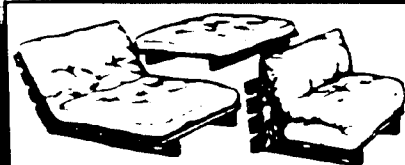
PICKERING SQUARE  
DENTAL OFFICE  
420-1777

In an effort to stimulate dental awareness in children and to provide a *relaxing*, comfortable environment in our office, Dr. Lean's office continues its Dr. Zoo's Express Adopt-A-Pet program at the practice. Every three months we will give away a large, cuddly stuffed animal (and other great surprises) to the child who enters the best name for the critter. The winner of our 11th contest, Miss Alka Kumar, got to take home "Bull" the Bulldog, and a complimentary dinner for her family at Canaan, the Chinese food restaurant next door to our practice at 1450 Kingston Rd. (at Valleyfarm Rd.) (We're confident that Alka is keeping both her teeth and Bull's in topnotch shape through regular brushing.)

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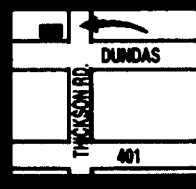
**ADVERTISING CORRECTION**  
Eaton's Denim Event insert, appearing in this newspaper, Wednesday, August 21, 1996. Please note the following: Page 10 - Blue Age stretch jeans are not available in brown colour only, other colours available as advertised. Page 25-Merrell men's Helium hiking shoe \$109.99 will not be available. Page 28-Girl's denim jacket \$49.99 will be in stores August 26, also Jean shirt shown with zip-front vest on page 29 will be in stores August 29. Inadvertently, the error listed appeared in our advertising. We sincerely regret any inconvenience or confusion to our customers.

**EATON'S**

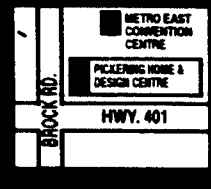
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## SPORTS

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## Pickering bowler a kingpin at Canadian Special Olympics

PICKERING — A Pickering resident rolled his way to the medal podium at the National 5-Pin Bowling Championships of the Canadian Special Olympics in St. John's, Newfoundland last weekend.

Gord Pidgeon, a member of the Team Ontario contingent, helped The Rowdy Bunch to the team gold medal and won an individual silver.

A total of 26 teams came from across Canada to compete, including kegglers from Ontario, British Columbia, Saskatchewan, Manitoba, New Brunswick, Prince Edward Island and Newfoundland. The competition was broken up into two divisions, based on each team's average.

Pidgeon and fellow team members Jason Simpson of Bancroft, Rosemary Marshall of Consecon, Rob Rosche of Dryden and Michael Krygman of Peterborough, out-rolled 11 other squads to place first in the Mount Pearl Division. Out of a possible 48 points, the team accumulated 41.5 to not only win its division,

but to earn the highest number of points won by any other squad at the championships.

In the playoff game, The Rowdy Bunch was pitted against another Ontario team, and earned six out of eight points to take the gold medal.

Pidgeon also won the individual silver medal with a +159 in the pins over average category. He's a member of the Durham High Rollers Bowling League which resumes play in September on Fridays at 7 p.m. at Ajax Bowl.

Team coach Joyce Dunlop, also of Pickering, says she was extremely proud of the bowlers who turned in their best effort while

also displaying good sportsmanship. "They were continually cheering

each other on, but, more importantly, they were also applauding the efforts

put forward by other bowlers from other teams," notes Dunlop.

## Durham Dragons breathe fire to take inline hockey tourney

DURHAM — The Durham Dragons atom inline hockey team proved to be the class of the inaugural Southern Ontario Kollo Cup tournament at Pickering's Don Beer Arena and Whitty's Iroquois Park Arena last weekend.

The tournament featured teams from across southern Ontario, including Midland, Chatham, Kitchener, Bowmanville, Whitty, as well as the host Dragons.

The atom Dragons posted a record of two wins and a loss in pool play to advance to the championship game against the Midland Bullfrogs. In the final, the Dragons emerged with an 8-3 victory.

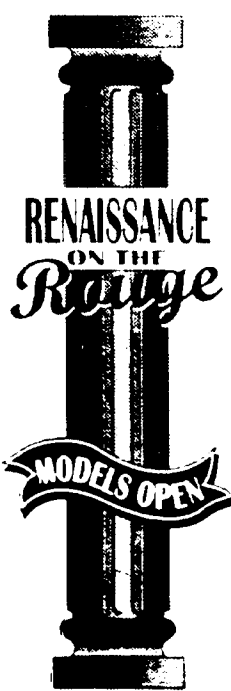
The Dragons started the event with a 16-0 rout of the Durham Outlaws from Bowmanville. They were downed by Midland 6-4 in the second game, but bounced back in the third contest to whip the Whitty Vipers 12-5.

As well, the atom Dragons entered the trio of Brent Dalliday, Jason Brookings and goalie Ryan Bosak in the skills competition. The event saw the players compete in a pylon course, a 10-shot rapid-fire contest and a three-shot breakaway compe-

tion, with Dalliday, Brookings and Bosak winning out.

The Kollo Cup ended a successful season for the Dragons who compiled an overall record of 18-6.

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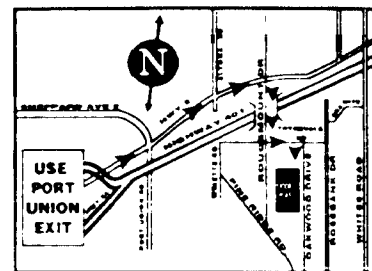
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"Anyone can afford our product. We are the lowest price in DSS systems. Our main focus is home theatre," says AC Entertainment president Andre Lahaie, in business with brother Jacques Lahaie (vice president). New to the entertainment business, Andre's taken "a complete career move" and is "here to stay". Bringing along his expertise from the automotive dealership business and owning a travel agency, he insists that service is just as important as value.

Andre's versatility has moved him from his original office in Ottawa to areas west and finally to Durham Region, to open, incredibly, his fourth store in only six months. An "overwhelming response" to the product and service initiated the location opening at King and Mary Streets in downtown Oshawa.

"We're opening a chain of franchises across Ontario," Andre explains. Vice President Jacques' territory covers the eastern part of Ontario, from Kingston to Montreal. "If a customer moves, we follow them and will be able to service them across Ontario," Andre explains.

The family-oriented business will also offer complete televisions (60 to 200 inches, front projection), VCRs and will soon be the only company to offer satellites for boats and RVs, Andre notes.

Being ahead of technology and the leaders in price and service make AC Entertainment systems the only place you need to satisfy your entertainment needs. Call Jay Oleson, our Western Division General Manager based in Oshawa at 905-725-4742 or toll-free 1-888-264-8878 for a free, in-home demonstration.

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**686-7419**



# EOBA champion Pickering bantams eye Ontario ball title

**PICKERING** — The Pickering Red Sox Delfour Corp. minor bantam rep baseball team will now turn its attention to winning the provincial championship after capturing the Eastern Ontario Baseball Association playdowns recently.

The Red Sox will meet Markham in a best-of-three series to determine which team goes to the provincials. Markham won the national championship in '95, however the Red Sox defeated Markham earlier this season to win the Scarborough tournament title.

In the final game of the Eastern Ontario playoffs, Pickering soundly defeated Oshawa 7-1.

Dave Walders pitched a complete seven-inning game, giving up only one walk, while striking out eight batters. Robbie Johnson had a triple, single and three runs scored; Craig Megill tripled, singled twice and drove in three runs; Brandon McMillan doubled, singled and scored a run; and Justin Couto, Brandon Cowie, Walders and Gerohn Lanns all singled.

The Red Sox won game one of the EOBA playdowns 11-4 over Clarington.

McMillan slammed a three-run homer, a one-run triple and two singles. Nat Osborne had three singles and an RBI, Chris Obergfell tripled for three RBI, Mike McElroy connected for a

single and two RBI and Couto singled for an RBI. Johnson and call-up Jeff Tobin both singled. Catcher McMillan threw out a base runner at second and pitchers Johnson and Osborne combined to strike out 10 batters giving up no walks.

In game two, the Red Sox thrashed Oshawa 10-2.

Walders smacked three singles for two RBI, McMillan's two singles cashed in three runs, Johnson had two singles and an RBI and Cowie added a single and an RBI. Catcher McMillan threw out a runner attempting to steal second. McElroy worked a complete-game seven-hitter for the win.

In an intense contest with the

Ajax Spartans, the Sox prevailed 7-6.

Pickering came from behind to win it in the bottom of the seventh with Cowie driving in two runs. McMillan cashed two runs with two singles while Couto and McElroy both singled to drive in runs. Johnson and Walders also singled. Starting pitcher Johnson pitched well, handing over the game to closer Osborne who worked three innings allowing no hits.

The Red Sox remained the only undefeated team going into game four of the playdowns. However, that string ended with a 10-9 extra-inning loss to Oshawa.

The Sox roared back from a 9-

1 deficit in the final inning to tie the score. With two out, Obergfell brought in the tying run. After three extra innings, Oshawa scored the winning run. Offensively, Obergfell had a double, single and three RBI; Osborne cracked a double and two singles for two RBI; Matt Strong tripled, singled and scored a run; McMillan had a single, double and an RBI; Cowie smacked two singles for two RBI; Lanns singled for an RBI; Couto and Johnson had two singles and Walders one. Pitchers McElroy, Strong and Osborne handed over the game to closer Walders who recorded nine strikeouts in four innings, allowing only three hits.

## SCOREBOARD

### WEST SHORE MIXED SLO-PITCH LEAGUE

TEAM	GP	W	L	T	PTS
Binns	15	12	3	0	24
Wildwood Ford	15	10	5	0	20
Brewsters II	15	10	5	0	20
For Goes Free	15	9	5	1	19
Hi-Corn Mechanical	15	9	6	0	18
Cavanagh Electric	15	8	7	0	16
Bailey's	15	8	7	0	16
Giffin Janitorial	15	7	7	1	15
Sutton Group	15	7	8	0	14
Jb Management	15	7	8	0	14
Black Angus	15	6	8	1	13
Nor-Line Plumbing	15	6	9	0	12
Graves Lock	15	6	9	0	12
Smitty's Roofing	15	5	9	1	11
Cal Sayers Electric	15	5	9	1	11
Brewsters I	15	2	12	1	5

### PICKERING SOFTBALL ASSOCIATION

TEAM	GP	W	L	T	PTS
Accord Craft	17	16	0	1	33
Minute Muffler	17	14	0	3	31
Bob Johnson Motors	17	13	3	1	27
Premier Trophy	17	11	5	1	23
Hamilton Roofing	17	11	6	0	22
Cherrywood Roofing	17	10	6	1	21
Sun Life	17	8	8	1	17
Erlmar Plumbing	17	5	11	1	11
Bank of Montreal	17	3	13	1	7

TEAM	GP	W	L	T	PTS
BMI Construction	16	11	4	1	23
Discovery Place Child C.	17	10	6	1	21
MVP Trading	17	10	7	0	20
Lloyd's Landscaping	17	7	10	0	14
Mercer Consultants	17	4	12	1	9
Aboveboard Construction	17	3	12	2	8
Utech Electronics	17	3	13	1	7
Archer Electric	17	3	14	0	6
Carpet Towne	16	2	14	0	4

### DIVISION RESULTS

July 15: Minute Muffler 16 vs. Aboveboard Construction 16 (MVP Daniel Koo); Lloyd's Landscaping 13 (MVP Scott Lloyd) vs. Mercer Consultants 12 (MVP Matt Kotchie); MVP Trading 19 (MVP Daniel Kraeiling) vs. Bank of Montreal 13 (MVP Bobby Edwards); Discovery Place C.C. 24 (MVP Matthew Thompson) vs. Erlmar Plumbing 7 (MVP Brian Davy); Utech Electronics 7 (MVP Chris Peterson) vs. Cherrywood Roofing 7 (MVP Jason Megill).

July 17: Utech Electronics 14 (MVP Frank Carpignano) vs. Discovery Place C.C. 12 (MVP Andrew Goldsmith); Lloyd's Landscaping 16 (MVP Drew Solomon) vs. Archer Electric 19; Cherrywood Roofing 15 (MVP Phillip Mathew) vs. Sun Life 10 (MVP William Gauvin); Bank of Montreal 19 vs. Carpet Towne 11; MVP Trading 23 (MVP Dave Mortimer) vs. Mercer Consultants 20 (MVP Matthew McMullin); Bob Johnson Motors 10 (MVP the team) vs. Hamilton Roofing 6 (MVP Jeff Crabb).

July 19: Premier Trophy 14 (MVP Vince Carbone) vs. Archer Electric 10; Hamilton Roofing 17 (MVP Travis MacDonald) vs. Aboveboard Construction 14.

July 22: MVP Trading 12 (MVP Bryan Mansel) vs. Erlmar Plumbing 11 (MVP David Dougal); Cherrywood Roofing 17 (MVP Rob Larabee) vs. Carpet Towne 13 (MVP the team); BMI Construction 24 (MVP Sean Doyle) vs. Archer Electric 4 (MVP Jean-Claude Bouvier); Bob Johnson Motors 15 vs. Discovery Bay C.C. 9; Lloyd's Landscaping 25 (MVP Kyle Evans) vs. Utech Electronics 18 (MVP Danny Cameron); Accord Craft 30 vs. Mercer Consultants 12; Sun Life 17 vs. Aboveboard Construction 15; Premier Trophy 15 vs. Hamilton Roofing 12.

July 24: Lloyd's Landscaping 15 vs. Aboveboard Construction 12; Discovery Place C.C. 19 (MVP Greg Donahue) vs. BMI Construction 7 (MVP Matthew Bahinski);

Bob Johnson Motors 22 vs. Mercer Consultants 1; Accord Craft 13 (MVP Colin Akroyd) vs. Premier Trophy 12 (MVP Aaron Glyn-Williams); Minute Muffler 18 vs. Bank of Montreal 6.

July 25: Discovery Place C.C. 16 (MVP Michael Berg) vs. Mercer Consultants 8 (MVP Allan Clark).

July 29: Minute Muffler 15 (MVP Peter Shaver) vs. MVP Trading 14 (MVP Andrew Grieve); Hamilton Roofing 14 (MVP David McElroy) vs. Archer Electric 12 (MVP Jeff Skelton); Lloyd's Landscaping 22 (MVP Eron Thompson) vs. Carpet Towne 9 (MVP Graham Vaillancourt); Accord Craft 20 vs. Bank of Montreal 18; Sun Life 13 vs. Mercer Consulting 10; Premier Trophy 9 (MVP Trevor Reid) vs. Cherrywood Roofing 3 (MVP Ryan Chow-Lee); Aboveboard Construction 13 (MVP Michael Reid) vs. Erlmar Plumbing 11 (MVP Matthew Tung); July 31: BMI Construction 21 (MVP Steven Douglas) vs. Bank of Montreal 7; Premier Trophy 14 vs. Carpet Towne 13 (MVP Andrew Phillips); Minute Muffler 18 (MVP Darcy L'Hereux) vs. Mercer Consulting 9 (MVP Bobby Clarke); Cherrywood Roofing 13 (MVP Phillip Mathew) vs. Lloyd's Landscaping 10 (MVP Michael Ellenzweig); Bob Johnson Chev-Olds 21 vs. Archer Electric 10 (MVP Bradley Beckett); Accord Craft 16 vs. Discovery Place C.C. 0.

Aug. 7: Hamilton Roofing 18 (MVP Shawn Donnelly) vs. Cherrywood Roofing 13 (MVP Ryan Lowe-Choa-Lee); Accord Craft 26 vs. Erlmar Plumbing 2; Minute Muffler 12 (MVP Darcy L'Hereux) vs. BMI Construction 8; Bank of Montreal 14 (MVP Andrew Harper) vs. Utech Electronics 12 (MVP Chris Faraday); Discovery Place C.C. 12 (MVP Brad Vanderstarran) vs. Aboveboard Construction 8 (MVP Adam Brown); Mercer Consulting 18 vs. Carpet Towne 8 (MVP Daniel Keith); Premier Trophy 12 (MVP Aaron Glyn-Williams) vs. MVP Trading 12 (MVPs Adam Engle, Michael Cannon).

Aug. 9: Accord Craft 18 vs. Lloyd's Landscaping 5; Aug. 12: Hamilton Roofing 16 (MVP Marcus Wong) vs. MVP Trading 14 (MVPs Masood Bashir, Eric Pennington); BMI Construction 22 (MVP Sean Cowie) vs. Premier Trophy 15 (MVP Vincent Carbone); Erlmar Plumbing 15 (MVP the team) vs. Bob Johnson Chev-Olds 11; Aboveboard Construction 16 vs. Utech Electronics 8 (MVP Jonathan Kok); Aug. 13: BMI Construction 19 vs. Aboveboard Construction 13.

Aug. 14: Mercer Construction 18 (MVP Nicholas Franz) vs. Utech Electronics 13; Carpet Towne 18 vs. Aboveboard Construction 17; Premier Trophy 16 (MVP Jason Little) vs. Lloyd's Landscaping 11; MVP Trading 15 (MVPs Matthew Evans, Josh Perriera) vs. Sun Life 14 (MVP Brady Doyle); Bob Johnson Chev-Olds 23 vs. Bank of Montreal 5 (MVP Lance Easter).

### CENTRAL SOCCER LEAGUE

Recent scores involving Pickering teams  
**UNDER-11 PREMIER DIVISION**  
 Aug. 20: Pickering 5 vs. NY Hearts 2.  
**UNDER-14 'E' DIVISION**  
 Aug. 20: Epiphany 7 vs. Pickering 3.  
**UNDER-17 'A' DIVISION**  
 Aug. 20: Pickering 4 vs. Cabbagetown 0.

### PICKERING SOCCER CLUB

**UNDER-14 BOYS' DIVISION**  
 July 30: Chargers 7 (Paul Ruta 3, Kevin Rogers 2, Matthew Cooke, Rocky Ruta, MVPs Keith Sellers, Paul Ruta) vs. Blizzard 2 (Craig Jacques-Carr, Adam Caruana); Kicks 8 (Joe Stephan 2, Stephen Connelly 2, Adam Borg, Kareem Henry, John Mansfield, Chris Marlow, MVPs John Mansfield) vs. Thunder 0; Kalon 3 (David Moffat, Kadar Awaleh-God, Ashley Mulvey, MVPs Ryan Clarke, Jonathan Ng) vs. Advantage Car & Truck 0 (MVP Pat Lupaj).

**UNDER-16 BOYS' DIVISION**  
 July 25: Binns 5 (Ky Lar 3, Daniel Rooney 2, MVPs David Binns, Daniel Rooney) vs. Whitby Red 3; Kicks 10 (Paul Berehulka 3, Karl McQuillan 3, Chris Langford 2, Neil Metcalfe, Michael Graham) vs. Binns 3 (Daniel Rooney 2, Gregory Lee, MVPs Gregory Lee, Adam Halket).

**BOYS' UNDER-13 REP DIVISION**  
 July 30: Pickering Power Bell Canada 7; David Jfford 3;

Patrick Lamanna, David Javala, Jerome Mills, Andrew Maxwell, MVP David Jfford) vs. NCCS Kickers 0.  
 Aug. 1: Pickering Power Bell Canada 1 (David Ufford, MVP Aaron Chinn) vs. Malvern 1.

### UNDER-14 GIRLS' DIVISION

July 31: Shooting Stars 3 (Tina Tsoplis, anne Jamieson, Becky Lockett, MVP Marg Prior) vs. Boyer 1 (Melanie Dupuis, MVP Melanie Dupuis); Dana Inc. 3 (Judi Lopez, Nicole Aspinall, Jennifer Polito, MVPs Katie Bassett, Chrystal Grace) vs. Blizzard 1 (Jennifer Graham, MVP Jennifer Graham); Kicks 4 (Natalia DaSilva, Nicole Skelton, Amber Lewis, MVPs Natalia DaSilva, Natalie Anderson) vs. Thunder 1 (Ashley Trotter, MVPs Brittany Boudreau, Heather Clayton).

### UNDER-15 GIRLS' DIVISION

July 29: Pickering TD Bank 1 (Natalie Sacco, MVPs Sarah Sugimomori, Natalie Sacco) vs. Team Not Known 0.

**Meats**

**Sale Ends Saturday August 24**

# Halenda's

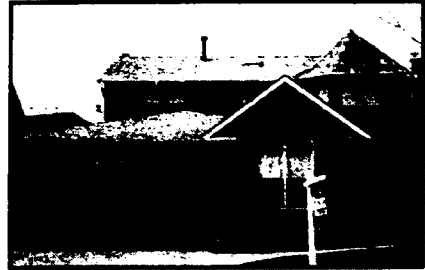
**Quality Fresh Cut Meats At Everyday Low Prices!**

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<p><b>Meaty Pork Back Ribs</b></p> <p><b>\$4.29</b></p> <p>lb.</p>	<p><b>Boneless Pork Loin Roasts</b></p> <p><b>\$3.99</b></p> <p>lb.</p>	<p><b>Fresh Pork Shishkebab Meat</b></p> <p><b>\$3.69</b></p> <p>lb.</p>	<p><b>Pork Sirloin Steaks</b></p> <p><b>\$3.69</b></p> <p>lb.</p>
<p><b>London Broils</b></p> <p><b>\$2.99</b></p> <p>lb.</p>	<p><b>Fresh "NEW" Garlic Sausage</b></p> <p><b>\$1.49</b></p> <p>lb.</p>	<p><b>Pork Tenderloin</b> <small>(While Quantities Last)</small></p> <p><b>\$5.99</b></p> <p>lb.</p>	<p><b>Pan Fry Schnitzels</b></p> <p><b>\$3.49</b></p> <p>lb.</p>
<p><b>15 Cedar Pointe Drive Barrie 737-0932</b></p> <p><small>Tuesday - Thursday 9-6 Friday 9-6, Saturday 9-5:30 Sunday 10-4</small></p>	<p><b>Meats</b></p> <h1 style="margin: 0;">Halenda's</h1> <p><b>"The Meat People"</b></p> <p><b>Now 13 locations in Ontario</b></p>		<p><b>Breaded Pork Shishkebabs</b></p> <p><b>\$3.89</b></p> <p>lb.</p>

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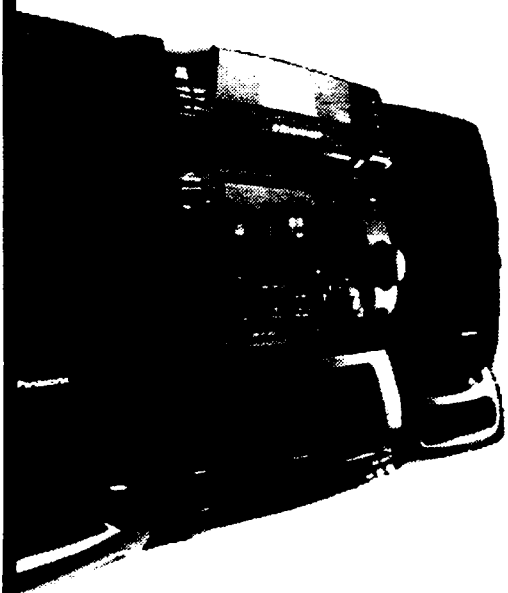
Save on women's & men's Levi's®, Manager, Ikeda, silverTab®, Women's Attitude; Men's Retreat Blues, Levi's Signature®, Buffalo; Kids' Levi's, Little Levi's, Bugle Boy, Attitude, Retreat Blues, Eaton Kids, OshKosh, UFO.

Offer ends September 8, 1996. Not all brands and styles in all stores. Excludes Tommy Hilfiger, Liz Wear, Jones New York Sport and women's designer fashions. Excludes Factory Outlet. Complete details in-store.

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**MEN'S AND WOMEN'S  
LEVI'S® 501® AND BOYS' 535®\*  
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If we don't have a regular size of  
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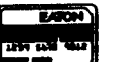
Just make any purchases totalling \$300 or more (before taxes) and choose from one of our Easy Ways to Pay.

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\$35 administration charge and applicable taxes payable at time of purchase. O.A.C.

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## 25% OFF KIDS' ATHLETIC SHOES

### From Nike, Reebok, Brooks, Adidas, Converse

Children's Wear Department. Selection may vary by store. Offer ends September 8, 1996.

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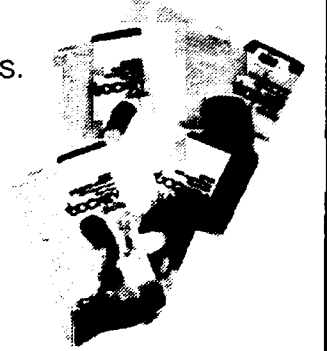


In Kids' Clothes, Shoes, Toys & Books. Multi-packs are considered as one item.

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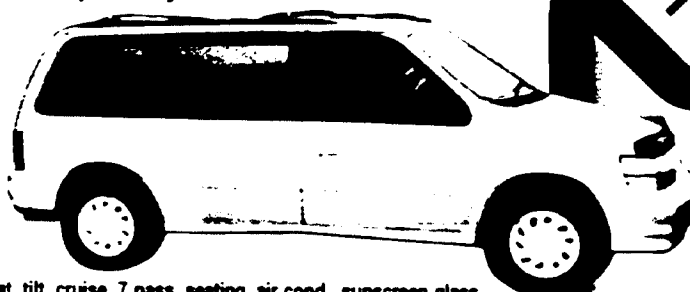
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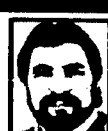
**LEN WOODCOCK**



**JERRY DRAGE**



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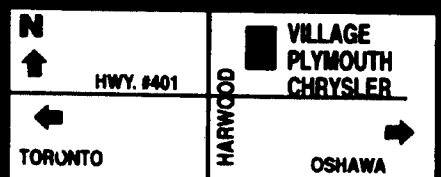
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PPC Kidz Klub  
begins another year of childcare Sept. 3 for ages 6-12

Government licensed Mon-Fri 8:30 a.m. & 3:30-6:30 p.m. Our program provides social & interactive opportunities in a structured environment.

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**PRIDE**  
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- \* Visit our studio Aug. 28th, & 29th at 5:00 p.m. to 7:30 p.m.
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**SKATERS NOTE!**

**PICKERING PRECISION SKATING TEAM TRYOUTS**

All Ages \$5.00/Tryout

Tues., Sept. 3 7:15-8:30 O'Brien Rink  
Fri., Sept. 6 6:00-7:00 Delaney Rink  
Mon., Sept. 9 6:00-7:00 Delaney Rink  
Tues., Sept. 10 7:15-8:30 O'Brien Rink **FINAL TRYOUT**

**Adult Team Tryout**  
Thurs., Sept. 5, 9:00-10:00 p.m.  
Delaney Rink

Call Now for information  
Debbie Spencer, 420-6268  
Pickering Figure Skating Club

**COME OUT AND JOIN THE FUN!**



# FALL REGISTRATION

To Advertising Call  
**683-0707**

**Before and After School Program For Kids**  
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 begins another year of childcare Sept. 3 for ages 6-12

government licenced Mon.-Fri. 7-8:30 a.m. & 3:30-6:30 p.m.  
 Our program provides social & interactive opportunities in a structured environment.

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 Marie Taylor C.M.T.A. - Fresh Music and Ball C.M.T.A. - Marie Taylor F.A.L. -  
 Carolyn Frieson C.M.T.A.

**REGISTRATION STARTS TUES AUG. 27, THURS AUG. 29, WED. SEPT. 4, 5, 6 & 7 P.M.**

PHONE IN REGISTRATION AVAILABLE! (905) 428-9906

- By Appointment Only - Pickering Village
- Sprung Floor
- Educational to Competitive Level
- Special Family Rates
- Live Dance at 50% off
- Exam Preparation Available
- Year-end Recital
- All students receive a Year-end Report and Certificate of Participation

CALL FOR MORE INFORMATION: (905) 428-9906  
 2200 Brock Rd., Pickering (north of Finch at Dellbrook)



**The Dance Experience:  
 Quality Training  
 In A  
 Caring  
 Environment**

Elizabeth Ryan  
 Bronze Medal  
 Winner

- ★ ONE Teacher: Terri Robitaille B.F.A. Dance (hons)
- ★ Best Prices on classes, costumes, recital, etc.
- ★ Small classes (max 10 students)
- ★ Sprung floor for safety
- ★ Competitive program available
- ★ Family discounts

<b>Creative Dance</b> ages 2 1/2 - 5	<b>Dance Beginners</b> ages 5-7	<b>Jazz</b> ages 6 & up	<b>Ballet</b> ages 6 & up
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Stimulates the child's natural love for all types of movement & music while developing imagination, co-ordination & rhythm.

Introduces the child to the grace of Ballet, the enthusiasm of Jazz and the joys of Creative Dance.

Funky Hip-Hop is combined with traditional Jazz techniques in this FUN class which develops rhythm, co-ordination, fitness and confidence

An appreciation and understanding of music are developed along with strength, muscle tone, balance & grace.

Registration  
 RETURNING STUDENTS: AUG. 26, 27, 28 6-8 P.M.  
 NEW STUDENTS: AUG. 29 SEPT. 4, 5, 6-8 P.M.  
**96 Old Kingston Rd.  
 Pickering Village 683-5767**

**DURHAM DANCE & AEROBIC WEAR**

Pickering Village Square  
 60 Randall Dr.  
 Ajax, Ont.  
 (905) 427-0443

**BLOCH**

**GAMBA**

**Big Star Gym Slippers**

**DANSKIN**

**FREED**

**Grigko**

**LeoS**

**GILDAN ATX**

**MONDOR**

10% OFF TO ALL DANCERS & TEACHERS

Our Store is Ideally located in Pickering Village Square (corner of Hwy. #2 & Randall Dr.)

**Business Hours:**

- Monday, Tuesday & Wednesday: 10:00 a.m. - 6:00 p.m.
- Thursday: 10:00 a.m. - 7:00 p.m.
- Friday: 10:00 a.m. - 7:00 p.m.
- Saturday: 10:00 a.m. - 5:00 p.m.

**(905) 427-0443**

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**Call us for details**

Applies to Articles For Sale and Vehicles For Sale only.

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 TORONTO LINE  
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Call 8 a.m. to 8 p.m.  
**Monday to Friday**  
 9:30 a.m. to 3:00 p.m. Saturday  
 or fax your ad  
**(905) 579-2238**

**CLASSIFIED INTERNET ADDRESS:**  
 Http://www.durhamnews.net  
**E-mail us at:**  
 bgc567@durhamnews.net



**GARAGE SALES**  
 only **\$35+GST**



**BIRTH NOTICES**  
 Announce your baby's arrival and receive a gift certificate entitling you to \$25 worth of quality baby products. **\$49+GST**

**100 Careers**   **100 Careers**   **100 Careers**

**110 General Help**   **110 General Help**   **110 General Help**

**110 General Help**   **110 General Help**   **110 General Help**

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Accounting • Business Administration  
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 Administrative Assistant • Secretary  
 Dental Assisting • Pharmacy Technician  
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 Child & Youth Assistant • Animal Care Aide  
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*and many more...*

**Get where you want to go, fast, with OBC's quality career training. Graduate in 12 months or less!**

200 John St. (Midtown Mall)  
**576-9175** **OBC**  
 ONTARIO BUSINESS COLLEGE

**CROSSINGS gentlemen apparel MANAGEMENT**

Crossings is looking for an above average store manager for our Pickering location. The ideal candidate should have a minimum of 2 years Retail Management Experience, preferably in the Fashion Industry. We are a Lifestyle Mens Fashion Store carrying brand names such as Tommy Hilfiger, Calvin Klein, Fila, Savile Row and Ultimo Uomo. The successful candidate should be a team motivator, be results oriented and possess strong organizational skills. Experience in Visual Merchandizing and client Development would be an asset. Competitive Remuneration Package including employee discount and benefit package is available to the successful candidate. Candidates should forward their resume to:

**Crossings**  
 Pickering Town Centre  
 Pickering, Ontario  
 L1V-1B8  
 905-420-2999  
 Attention: Mr. Bob Frackleton  
 District Manager

**DRAPERIES & BLINDS** retailer needs a full time inside sales / reception person to work Tuesday to Saturday. Communications & outgoing personality and experience in the window fashion field are essential. Must be a self starter. Call 905 428-5937

PEOPLE needed for set-up & display small home appliances in local area. \$300/week must have car. Call 905 571 4294

**WEEK-END Residential Care Worker** to work with autistic individuals in residential setting Friday PM to Monday AM. Salary under review. Some experience in social services preferred. Resume by September 3rd. Collet's Place, Box 145, Westleton Ont L0B 1L0

**PICKERING** area Tax Company, requires Drivers and class A Mechanic or equivalent immediately. Full / part time **686-0467**

**PROGRAMMER** 12 years experience technical COBOL / VB Win 95 NT. Fax resume **(905)427-4218**

**WORK FROM HOME** doing simple survey over the phone. \$12.50 an hour on the take time apply in person. 55 Commercial Ave. Unit 204, Ajax

**EARN \$472.06/WEEK** from home! Typing forms in assembly sorting mail. \$16.812.6897. Earn \$500/week from home completing questionnaires for publishers. 415-812-6892. Box 6

**R.A. FESTERS TRUCKING** Looking for 8 professional AZ DRIVERS \$13-\$16/hour 29c-32c/mile **434-5110**

**120 Office Help**  
 IF you are married single single parent separated or divorced you may qualify for Financial Assistance GIP/CERT programs available. Quark, Illustrator, Photo Shop, Director, Premier, Access, Accpac, Autocad, C++, Visual Basic, Fox, Novell, Engineer, Windows NT, Small Talk, Power Point, Word, Excel, Durham Business Computer College 427-3010

**ESTHETICIAN** required in new Oshawa salon. Full-time, no experience required. Great place to work! Call 1-800-299-4555

**SUBWAY** looking for positions in the Greater Toronto Area. Apply in person 465 Bay St. at Westney Rd. or at 6 Harwood Ave. at Kingston Rd.

**130 Sales Help Agents**

**EXPERIENCED CARPET** cleaner needed. With or without equipment. Apply in person at 50 Commercial Ave. Unit 204, Ajax

**TAXI DRIVERS** and van drivers needed. Full or part time must be over 25. Contact Bev. 3am-130m Monday-Friday. 571-1331 or apply to 190 Waterloo Unit 1A upstairs Oshawa

**PART-TIME/FULL-TIME** sales oriented person to call on commercial customers. Car required. Send resume to File #ENR Oshawa/Whitby. This Week P.O. Box 481 Oshawa ON L1H 7L5

**EXPERIENCED HAIR** STYLIST wanted full or part time. Permanent position. Call 728-0530

**WANTED** 3 Part Time Positions  
 \*Cake decorator  
 \*Muffin baker  
 \*Counter help  
 Must have experience & be able to work all shifts incl weekends. Could develop into a full time position.  
**Tim Hortons**  
 1 Harwood Ave. S. Ajax, 683-6497

**135 Skilled Help**

**fabrication shop worker** vertical and horizontal saw cutting. Fork lift experience and general duties. Apply to Pyke Manufacturing 185 McCroft St. Oshawa 905 579-4258

**HAIRSTYLIST** required full or part time. Clients required. Phone Strands 666-0550

**CHEMICAL ENGINEERS** second language Japanese Spanish German or Portuguese. Please fax resumes to Ingrid MacDougall Interim Personnel 905-837-0627

**HIGH SCHOOL STUDENTS:** The Toronto Star wants students aged 14-19 to introduce our 50% discount in Durham. EARN BIG BUCKS. We provide transportation to and from your home. Training Guarantee + Bonus + Incentives. Parents - all our students are supervised on site. They will be required to work 3 nights from approximately 5:30-9:00 p.m. Ask your parents before calling. Leave your name, address, phone #. Ask for Mr. McGill 686-2292

**WANTED:** 28 people to lose up to 30 pounds by Thanksgiving. All natural, doctor recommended. Ask how! Call toll free 1-800-881-6782

**130 Sales Help/Agent**   **130 Sales Help/Agent**

**Wanted: Self Starting, Experienced, Creative Advertising Sales Rep.**

**Who Likes A Little Excitement In Their Life** ...for the Durham's growing entertainment authority, Backbeat.

Backbeat is published by Metroland newspapers who also publish the News Advertiser and Oshawa/Whitby This Week. It provides Durham with it's own entertainment voice. This unique opportunity provides more than a foot in the door of one of the most respected publishing firms. It offers competitive commissions, base salary, and potential limited only by the desires and ambitions of the successful candidate.

Send Resume to: **BACKBEAT Advertising Supervisor**  
 130 Commercial Ave, Ajax, Ont. L1S 2H5 or fax : (905) 619-9068

**TRANS CANADA TRUCK DRIVER TRAINING**  
 ONE ON ONE PRIVATE INSTRUCTION  
 CLASS AZ/DZ - Courses include:

206 Harwood Ave. S. Suite #206 (Harwood Plaza) Ajax Ont. L1S 2H6

905-428-9475  
 1 (800) 347-8803  
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FINANCIAL ASSISTANCE OR PAYMENT PLAN MAY BE AVAILABLE  
 PUTTING YOUR CAREER IN MOTION

**110 General Help**   **110 General Help**   **110 General Help**

**Part Time - 3 Days per week**  
**Customer Service and Maintenance Person**

A small Pickering engineering and property management company has a part time position available. May evolve to full time. We require an enthusiastic, self motivated, well groomed, people - orientated individual with excellent communication, organizational, problem solving and writing skills. Responsibilities include maintaining and assembling of various industrial machinery, tools and equipment, plant operations such as shipping and receiving, inventory control, all basic aspects of building maintenance, including painting, electrical, carpentry, plumbing and air conditioning. Some after - hours field duties should be expected. This position requires a valid drivers License and a current drivers abstract. Own tools. If this position is of interest, please submit resume to the address below or fax to **905-831-7401 DLA P.O. Box 221 Pickering, Ont. L1V 2R4**

**CARPET CLEANERS** needed part time. Must have own equipment. Must be experienced. 686-9160

**CLEANERS** for part time days, (3 or 4 days a week). Energetic, able to work with a team. Transportation provided in Ajax / Pickering area. Castle Cleaning Ltd. 428-9765

**HOME IMPROVEMENT RECHECK REPRESENTATIVE**

We are seeking a detailed oriented individual who is experienced in Residential Construction. Applicants must have window and door measuring experience. Good interpersonal skills essential. Vehicle a must. We offer flexible hours and good remuneration. Call **(905) 420-4880 ext. 600**

**CAREER MINDED? HEALTH COUNSELLOR** position available at local weight management centre. Must be motivating and eager for a challenge. Sales experience an asset. Please call **905-420-4220**

**CLASSIFIED CUSTOMER SERVICE**

News Advertiser requests that advertisers check their ad upon publication as News Advertiser will not be responsible for more than one incorrect insertion and there shall be no liability for non-insertion of any advertisement. Liability for errors in ads is limited to the amount paid for the space occupying the error. All copy is subject to the approval of management of News Advertiser.

**LEARN HOW** to operate a mini office outlet from your home, and earn a great second income. Awesome benefits. Training provided. Call **(416) 284-4493**

**MAINTENANCE SUPERVISOR** - Please fax resumes to Ingrid MacDougall, Interim Personnel. **(905) 837-0627**

**15 AZ DRIVERS** Immediately, Pickering. Clear abstract. 2 years experience. Drug testing. \$14/hour. Tanker training provided. **Intransit Personnel (416) 265-4933**

**CUSTOMER Service/Order Entry Representative** required. Experience in the computer supply & accessory industry preferred. Please mail or drop off resume to Ontario Data Supplies Ltd. 1915 Clements Rd., Unit #15, Pickering, ON L1W 3V1. No phone calls please. Only applicants being considered for the position will be contacted for an interview.

**KITCHEN HELP** wanted P/T Mon-Fri. Prep work & serving. Self motivated. Experience an asset. **905-837-7752**

**LANDSCAPING** company in Durham Region has position for property maintenance or installation. Applicants must be familiar and able to operate all related equipment. Previous experience and clean driver abstract essential. Fax resume to 905-428-2185.

**NORTH American Steel** is seeking a hands-on Production Scheduling Assistant. The applicant must have a minimum of 3 years experience and good computer skills. Send resume to: Karen Kemp 300 Hopkins Street Whitby, ON. L1N 2B9 Fax: (905)668-5477.

**MOVIE PEOPLE.** Toronto's fastest growing agency seeks extras for film and TV work. All types, no exp req. Earn \$7-\$22.80/hr. Work guaranteed. We place people on movie sets every day. Call Jonathan (416) 961-2226

**PART TIME** Telemarketing positions available. \$7.00 per hour. Training provided. Call **619-6991** between 1 and 9 p.m.

**FAX YOUR ADS**  
**579-2238**

**130 Sales Help/Agent**   **130 Sales Help/Agent**

**CAREER OPPORTUNITY**  
 Required Immediately  
**EXPERIENCED ADVERTISING SALES REPRESENTATIVE**  
 Minimum 2 years experience. Telephone Directory Sales and layout experience an asset. If you are outgoing, highly motivated, and have a positive attitude and are dedicated to overall customer satisfaction, we would like you to join our winning team. Existing and new accounts, training, commissions and base pay. **Mail or fax resume to Ajax / Pickering News Advertiser, 130 Commercial Ave., Ajax Ontario, L1S 2H5 Fax. # 619-9068**

**ADVERTISING COMPANY**, dealing with blue chip clientele is expanding to Florida, and needs to replace individuals leaving Canada immediately. Full training for all areas is provided. Dual citizens welcome. Call Trudy at 728-4897.

**BARTENDER AND WAITRESS/WAITER**, full or part time. Experienced preferred. Apply in person to Marwood Restaurant, 350 Wentworth St. Oshawa.

**BOOK REPS** - Calling on schools, libraries and businesses. \$300-\$700. weekly. No exp. necessary. Vehicle required. Call Gord 721-9679

**130 Sales Help/Agent**

**SALES REP WANTED**  
For Electrical supplier in Ajax/Pickering area, would suit someone with electrical or automation sales experience either inside or out. Paid salary plus bonus. Vehicle supplied. Fax resume to: Torbram Electric Supply (905)839-3531 att'n Dave.

**135 Skilled Help**

**ALARM INSTALLERS**  
Experience required. Must have valid drivers license and be bondable. Fax resume to 905-723-3219

**160 Daycare Wanted**

**REGISTERED PHYSIOTHERAPIST** required for private rehab clinic in Oshawa Fax resume (905) 669-3832  
**BABYSITTER** wanted to care for 3 girls, ages 6, 4 & 1 1/2 in our home Mon-Thurs Call 427-0215

**165 Daycare Available**

**DAYCARE AVAILABLE** Six years experience. Non-smoking environment Any age References available Whites Rd & Strouds area Ask for Kathy 831-1796

**170 Employment Wanted**

**YOUNG ENERGETIC** ECE & Mother with infant/child CPR home care experience, wishes to care for your children. Close to GO Tanya 905-837-7752  
**ACCOUNTANT** - Can do it all! CMA - Computer literate "Hands-On" full fin pkg Budgeting/costing/analysis. Please call (905) 686-1514

**220 Articles For Sale**

**220 Articles for Sale**

**220 Articles For Sale**

**BED** chesterfield & chair, colonial style, good condition, new cushions on seats, \$400 o.b.o. Lowery Organ with chair and music. Like new \$700. (905)723-9818  
**BURGLAR ALARMS** allow low thieves time in your home. KEEP THEM OUT! Custom built steel security window bars for as little as \$25.00 per window allows peace of mind even with windows open. For a free estimate call (905) 428-8429  
**CARPET** 3 rooms, \$299, price includes 30 yards of carpet, premium pad, and installation. Custom blinds also available at lowest prices. Sal 905-432-2750  
**Carpet Broker**, 100%, Nylon thick, plush, stain resistant carpet. For 3 rooms, only \$369.00. Price includes 30 Sq. yds carpet, deluxe pad and installation in your home. Free quotation in your home. No interest, no payment for one full year. Daniel, 1-800-217-0104  
**Carpet Mill Distributors**, 12 months No payments, No interest. (OAC) 3 rooms (300sq ft) installed with deluxe pad from only \$399. Specials on Vinyl Ceramic and Hardwood Flooring. Free Shop At Home 1-800-663-6046  
**CARPETS** lots of carpet, 100% nylon, new stain release carpets on hand, 1 yr warranty. Price includes carpet, premium pad, expert installation, fast delivery, free estimates (30 yards) Norman 686-2314  
**CD Jukeboxes** like new, NSM 50 CDs included, \$295. Rock oia holds 100 CDs, \$295. Rec room or business use 905-579-4538  
**COMPUTERS - USED**, 486's complete with monitors \$785 w/old rams \$895., new CD changers (4 speed - 4 cd's) nec \$139., lots of used color monitors from \$95., Pentium 100's under \$1200. We buy good used products. Call for quotes (905) 697-3059 fax 697-1817  
**DINING** Room suite 9 piece oak, paid \$3500, sell \$1600. Quasar convection microwave, \$100. Organ, 2 years new, paid \$3500, sell \$1500. All like new 905-666-2455

**WEGU Canada Inc.**, a progressive Canadian manufacturer of custom moulded rubber and plastic products, is currently seeking a qualified **INSIDE SALES REPRESENTATIVE** to service the automotive and industrial markets.

The ideal candidate will have a minimum 3 years experience in Sales/Engineering in the rubber or plastic industry. Customer driven and service oriented you are an energetic self-starting engineer or community college technician graduate. Computer skills essential. Responsibilities include co-ordinating customer inquiries, liaison between sales group and engineering and order expediting.

This is a growth position with a Company dedicated to exceeding our customer expectations. Salary commensurate with qualifications.

Resumes only should be sent to:  
**WEGU Canada Inc.**  
Attention:  
Human Resources Department  
P.O. Box 567  
Whitby, Ontario  
L1N 5V3  
Only applicants selected for interviews will be contacted

**Skilled Labour:**  
Durham based HVAC manufacturer requires Licensed Sheet Metal Workers with 8 - 10 years experience. Looking for dependable team-players who can work with close tolerances and minimum supervision. Full time position with Benefits package. Possible Shift work. Wages commensurate with experience. HVAC experience as asset. Please submit resume to File #9683 Oshawa This Week P.O. Box 481, 865 Farewell St. Oshawa, ON, L1H 7L5.

**MACHINIST - LATHE/MILL**  
Oshawa Area

- Part time/occasional
- \$16 - \$20/hr.
- Work from blue prints
- Own Setups without supervision
- Own tools

**OLDER INDIVIDUAL, RETIRED OR SEMI-RETIRED PREFERRED**  
Fax resumes to (905)434-6409

**HEAVY DUTY TRUCK DEALER**  
requires Class A mechanics or 4th-5th yr apprenticeship and parts personnel. Competitive wages & benefits. Please send resumes to File #9682 Oshawa/Whitby This Week P.O. Box 481, Oshawa, ON L1H 7L5

**135 Skilled Help**

**HEATING & AIR CONDITIONING** requires person for duct work, furnaces, fireplaces, air conditioning. Experience neat appearance ability to communicate with customers an asset. Phone 433-1962

**LATHE** Hand Machinist Minimum 8 - 10 yrs experience. Must have own tools able to run lathe with 10 ft centers some radial milling work. Apply to Pyke Manufacturing Ltd 185 Hiccroft St. Oshawa 905-579-4058

**MATRE** partner for self employment, home maintenance and renovations. Solvent and bondable. Business minded. Exp with concrete, carpentry, plumbing, electric, drywall etc. Serious replies to File # 9684 Oshawa/Whitby This Week P.O. Box 48, 865 Farewell St. Oshawa L1H 7L5

**MANUFACTURING ENGINEER** Licensed industrial/mechanical, auto cad 12. Please fax resumes to Ingrid MacDougall, Interim Personnel, 905-837-0627

**DENTAL RECEPTIONIST** part time evenings must be experienced and C.D.A. call 905-427-7127, 11:00am - 1:00pm

**PART TIME & full time** Receptionist needed. Must be assertive, friendly, have a good head for detail and a positive attitude. Call 428-2984 Thurs, Aug 22 or Mon August 26, 1 - 3 pm only or call 686-7151 Fri, Aug 23 between 4 and 6 pm only.

**RECEPTIONIST** required full time to work in Physiotherapy Clinic in Pickering. Knowledge of Modishes an asset. Fax resume to 905-420-6965

**165 Daycare Available**

**EXPERIENCED CAREGIVER** Westney, north of 401 Near schools, park. Hot nutritious meals, TLC, fenced yard, comfortable environment. Call 428-0097

**EXPERIENCED** daycare in my smoke free home, large fenced yard, with playground, Crafts, breakfast lunch and snacks provided. All ages welcome. Flexible hours. Dixie/Finch Kim 420-2458

**FUN-FILLED** educational activities in safe home daycare, mother with Family Studies degree, childcare experience and CPR Westney/Hwy 2 Heather 428-0208

**LOVING** daycare in my home Dixie & Glenanna. Mother of 2. Nutritious snacks & meals. Indoor/outdoor activities. Lots of fun (905)420-3276

**MISS DOUBTFIRE** Available. Loving, young, energetic, first aid/CPR instructor/gymnastic coach looking to nanny your child & joys. Nutrition background. Crafts, approved outings, other kids. Weekly reports. Can pick up/drop off. Call 686-3269

**165 Daycare Available**

**AFFORDABLE & Loving** Daycare in non-smoking environment. Around corner from Glenview P.S. on Glenview Rd Full & part-time. Receipts. Mother of two 839-7237

**ALTONA/TWIN RIVERS** experienced and reliable daycare provided. Includes hot lunches, snacks. Will provide receipts and references 509-7450

**BABYSITTING** available in my home, non smoker. Lots of TLC, 11 years experience, Liverpool & Finch area, 420-5975, anytime

**BABYSITTING** available in my home, Major Oaks and Brock, 428-9325

**CHILD CARE AVAILABLE**  
in my child's safe North Ajax home. Experienced care giver. references, receipts. Start Sept \$90/week 686-1868

**150 Hospital Medical Dental**

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**RECEPTIONIST** required full time to work in Physiotherapy Clinic in Pickering. Knowledge of Modishes an asset. Fax resume to 905-420-6965

**205 Firewood**

**ABSOLUTELY THE BEST** - Apple, Maple, Oak, Beech. Low prices. Free delivery. Serving Pickering, Ajax, Whitby, Oshawa. DURHAM FIREWOOD 427-4741

**FIREWOOD**, Excellent quality hardwood, Guaranteed, extra long fully seasoned, cut and split. Honest measurement. Free delivery. Kozy Heat Firewood 905-753-2246

**SKIDS & Pallets** for firewood, hardwood & softwood mixed, pre cut or broken, delivery available, large & small loads. Limited time offer call (905)430-9013

**210 Bargain Corner**

**42" ROUND** Kitchen table with leaf & 4 upholstered swivel chairs, asking \$125. Call 837-5492

**DRESSER (youth)** with mirror, 2 night tables, solid oak, \$125. Yamaha organ, excellent shape, \$275. Call 427-7439 between 5-7pm

**MICROWAVE** \$200 Dishwasher \$250 Washer, \$200 Dryer, \$200 Sofa, \$200 Sofa & chair \$250 Chest of drawers \$100. Prices negotiable. 583-6697

**PIANO** upright, no bench \$199.49. Call 905-427-7685 after 6pm

**210 Bargain Corner**

**4 SEAT SWING SET** 12" pipe 8 ft high 10 x 12 wooden shed with loft, 5 ft x 322 ft vinyl mesh fencing, sturdy wooden climber with dual slides. 725-8391

**9 PC DINING ROOM SUITE**, 4 seater chesterfield, end tables, coffee table, bar stools all in good condition. OBO 668-9726

**ANTIQUE** 14 ft cedar strip canoe, narrow ribs, good condition, asking \$900. 666-3603

**APARTMENT** size washer & dryer \$250. Oak dining room table, 4 chairs \$450. Couch, loveseat, chair, ottoman \$1000. Call 905-435-0572

**BAKE Shop & house** in cottage country. Collection of occupied Japan 11 piece setting + serving dishes (circa 1900) 613-339-1350

**210 Bargain Corner**

**42" ROUND** Kitchen table with leaf & 4 upholstered swivel chairs, asking \$125. Call 837-5492

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**PIANO** upright, no bench \$199.49. Call 905-427-7685 after 6pm

**TLC** provided by responsible, reliable mom 20 years experience, references. Babies welcome. Flexible hours, Valley Farm/Major Oaks 905/686-7954

**TWO EXPERIENCED** caregivers in my home, fenced yard, playroom, ECE, CPR close to parks, lunches/snacks. Lots of TLC. Whites Rd S area 420-8676

**BUSINESS & PROFESSIONAL DIRECTORY**

It's always best to know who you're dealing with. And these local people are your neighbors. They're always here to help you!

Ajax/Pickering News Advertiser **683-0707** Fax 683-7363

**800 Improvements**

**"MISTER CHEAP"** Home improvements, rec rooms, in law apartments, additions, fences, decks, etc. Licensed for over 20 years, all work guaranteed, for Free estimate call Ernie 905-404-8170

**ARNES CONTRACTING** interlock, retaining walls & design, natural stone & all masonry repairs. Call Todd 728-3689

**C & R Maintenance** Building repairs and renovations electrical, plumbing, ceramic tiles, carpentry. From small repairs to major renovations. Fully guaranteed, free estimates. (905)432-8931

**DUCTWORK** installed, moved, relocated. Excellent rates. Free estimates. Electrostatic air cleaners, humidifiers. Big, Small jobs. Call Paul 428-0295.

**800 Improvements**

**EUROPEAN** tile specialist, will renovate your bathroom, or kitchen walls, as well as floor tiles. Good references and satisfaction guaranteed. For free estimates call D. Dykstra 725-4913

**GENERAL CARPENTRY**, free estimates, house additions, basements, decks, trim work, door installation, baseboards, sheds, roof repairs. (905) 619-2930 Bill Jr.

**J.S. ARMSTRONG DEV. INC.** Specializing in custom homes, additions, renovations, rec rooms and basement apartments. Residential and commercial. Serving Durham Region for over 15 yrs. Free consultation. Call Jeff 905-428-5706.

**MISTER POST HOLE**, augured post holes, setting of posts in concrete. Sono tubes installed, all work guaranteed. (905) 665-0400.

**POST holes / fence posts (set)** Post holes drilled, all concrete supplied. Sono tubes installed. All work guaranteed. P.H.P.S. serving Durham for 12 years. 728-1800, Oshawa.

**800 Improvements**

**CANDO IMPROVEMENTS** Quality home renovations since 1975

**NO PROJECT TOO SMALL**

- Kitchens
- Basements
- Windows
- Doors
- Bathrooms
- Etc.

905-686-5211 JEC

**800 Improvements**

**SIGNON Construction Ltd.**, serving Durham Region for 19 yrs. Additions, sun decks, patio doors, windows, rec rooms, flagstone, free estimates. 905-576-5760.

**T.E. Home Improvements**, Specializing in roofing, siding, soffit, eaves trough, window & doors. Please call Tom 579-3760, leave message.

**809 Plumbing**

**ALVIN PLUMBING** SAME DAY licensed plumber, no job too small, no job too big. Complete Renovation. Free estimates, great prices, guaranteed lowest. 905-725-2507 or 1-800-340-0058

**810 Painting & Decorating**

**TMS PAINTING & DECOR** Interior & Exterior European Workmanship. Fast, clean, reliable service. 420-0081

**815 Moving & Storage**

**EXPERIENCED Cross Movers** Bargain rates, homes, offices, apt., etc. Piano moving. Packing available. 423-0239 286-5513

**830 Flooring, Carpeting**

**SOFT CARPET & FURNITURE CLEANING** Professional Steam carpet cleaning, area rug cleaning, furniture cleaning. Specials on now. Excellent Service (905) 686-8719

**852 Party Services**

**MAGICIAN**, clown friends, ready to entertain for any age, any occasion. Birthdays, promotions, openings, fund raisers. Magic shows are fun! Lettuce help. 839-7057 or 728-8334.

**RABBIT** wants work doing magic for children's parties and all occasions. Have my own magician. Call Ernie 688-4932.

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- Etc.

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**RABBIT** wants work doing magic for children's parties and all occasions. Have my own magician. Call Ernie 688-4932.

**891 Business Services**

**ACCOUNTANT** - Can do it all! CMA - Computer literate. "Hands-On" full fin. pkg. Budgeting/costing/analysis. Please call (905) 686-1514.

Please read your classified ad on the first day of publication as we cannot be responsible for more than one insertion in the event of an error.

**220 Articles For Sale**

**HOW ARE WE DOING?**

The This Week News Advertiser Classified Department is committed to providing our customers with the best possible service. We would appreciate your candid response to the questions below.

1. Was your call answered promptly?
2. Did the Sales Representative offer friendly, courteous service?
3. Are you satisfied with the response to your advertisement?
4. Suggestions or comments:

We would like to hear from you.

If you prefer, please contact Fred Eismont at 576-9335, or 683-0707 or fill out this coupon and mail to:

**Classified Department**  
P.O. Box 481  
865 Farewell St.  
Oshawa, Ontario  
L1H 7L5

"Your satisfaction is the measure of our success"

**220 Articles For Sale**

**WEDDING DRESS**

Never worn! Must be seen! European design Thai silk, indescendent sequins & pearls, mutton sleeves, full skirt w/ scalloped hemline & handsewn Austrian crystals for good luck. Would fit 10-12, absolutely gorgeous.  
905-725-7999

**YAMAHA** PSR 400 keyboard, ready to play \$425. Wrought iron table with glass top \$145. 721-0601

**YORK** Bench #213 includes decline/leg curl and arm curl bench. Less than one year old. Asking \$100. Call 434-8090 or 435-9085

**230 Articles Wanted**

**\$\$\$** Apartment size washers & dryers and fridges & stoves. Full size washers & dryers. Musical instruments. Apartment size freezers. T.V.'s & V.C.R.'s. Portable dishwashers. Diaper pails and Gold Call **HOOK BOTTOM DEALS** 435-436-1120

**\$\$\$FAST CASH\$\$\$** We buy anything. Antiques collectibles. Furniture. Household contents. Call 435-404-2708

**ANTIQUES** Absolutely beautiful furniture or anything old. Scientific instruments, china, silver, advertising, toys, decoys, dolls, milk bottles, collections or estates. Call Robert Bower Antiques (905) 655-8049

**UNWANTED** Scrap metal. Washers, dryers, cars, trucks, etc. Call (905) 430-4113

**WANTED PEARL JAM** tickets for Toronto concert on 8/10/96 or 430-6429

**240 Barter Exchange**

**CRAFTSMAN** 10" radial saw, \$400. 15" Delta scroll saw, \$70. 8ft folding party table \$25. 2 exercise bikes \$25. each. (905) 420-5925

**260 Arts & Crafts**

**CERAMIC WAREHOUSE** - We're open Tues to Sat, 10:30 until Sept. New pieces arriving weekly. Start Christmas gifts and projects now. For the best in quality, please call prices you won't believe, shop THE WAREHOUSE, 1333 Boundary Rd., Unit 3 Oshawa 905-725-6709

**270 Computer Internet**

**NEW MUSIC** e-zine @ <http://www.durham-news.net/~ajc238/index.htm>

**TECHNOLOGY** leaving you behind? Computers mocking you? Need Help? Call Ray for private one-on-one tutoring. (905) 428-8541.

**275 Pools, Spa**

**EXCELLENT** used 20 ft. rectangular Kayak pools, including decking & fencing. 15 year balance of new pool warranty. New liner in box. \$4,995. Bonus - Free installation. 1-800-668-7564, Pickering / Ajax 416-798-7509.

**280 Lost & Found**

**FOUND:** Black and white female DSH cat. Valley Farm / Finch area. 837-2472.

**LOST:** friendly grey domestic short haired male cat. Noake Cres. White paws & nose. needs a loving home!! Please call 428-6232.

**LOST:** lovable grey med. haired male cat. Spres Cres., Ajax. Please call 686-0438.

**270 Computer Video**

**INTERNET SERVICE AVAILABLE**

Home and web page creation Hyper link and server storage.  
Call John Duarte at 579-4400

**270 Computer Video**

**290 Pets/Supplies/Boarding**

**FREE TO GOOD HOME,** 7 week old kittens, 2 males, one female. Litter box trained, eating 576-8332

**COLLIE** for sale - 4 month old female. CKC registered, shots and eyes checked. 705-277-2528

**DOG TRAINING CLASS** - ES starting Aug 27. Small classes for more individual attention. Klaumar Kenners Brooklyn. 655-4871

**AMERICAN COCKER SPANIEL** puppies, beautiful, black lovingly home raised. Male and female. Excellent temperament. CKC Registered. Shots \$350. 905-985-8021

**SIAMESE KITTENS** - lac. blue, moderate personality plus, first shots, vet checked, health guaranteed. Parents on premises. excellent mousers. Ready to go. (613) 473-5126

**AVAILABLE FOR STUD** Handsome "very large" British Columbian Husky Timber Wolf Wonderul temperament, great with children and other pets, beautiful markings. For more info call 905-438-8312

**START OUT** on the right paw with our fun and easy dog training at our spacious facility - experienced trainers offering the newest methods for all ages starting at 10 weeks old. Call K 9 Klubhouse at 905-683-7852

**ATTENTION: Dog Owners** Doggie Dooley Pet Waste Systems starting at \$54.99 up to 150 lb wt Dog Life Jackets starting at \$25. 32" Fire Hydrant in-door outdoor BEST Ball 4 1/2" 6", 10" Lifetime Guard antee. Starting at \$10.99. 7 days/week (905) 723-5413. Fax 723-1466

**300 Automobiles for Sale**

**MC MILLAN & WIFE** Auto Sales "Clearance Sale all stock must go" 1985 4x4 Toyota going cheap. 1980 4x4 Datsun going cheap, cheap, at \$2000 certified. 1988 Eagle Premier, excellent condition, only \$3495 certified. 1987 B2000 Pickup standard shift, \$3395 certified. 1985 K-5 Blazer 4x4 priced at \$3995 certified. 1989 Cavalier, low km, new paint, etc. #3995 certified. 1987 Nissan Sentra, new engine only, \$3495 certified. 1987 Pontiac 6000 nice car, only \$3395 certified. 1989 F150 Pickup, custom, \$5295 certified. 1989 Grand Am, special price, must go \$4995 certified. 1986 F150 4x4 with cap, \$4495 certified. 1988 Tempest, \$4495 certified. Many cars to choose from un-certified & certified. "All Stock Must Go", McMillan & Wife Auto Sales 200 Dundas St. W. Whitby. We also install trailer hitches & rust check centre. 666-3361.

1982 Z28, mechanically good, body good, many new parts. \$1200 as is, o.b.o. (905) 571-4788

1983 Buick Century V6 automatic, air & tilt, \$1295 certified. Also parts for 1986 Cavalier & 1986 Skyhawk. 404-9759

1983 Buick Regal, 2 dr. coupe, good project car, in good condition, many new parts and extras to go with vehicle. \$1500. Auto meter, monster tach, and gauges and grant steering wheel. 4 - 1978 Trans Am, alum., honey comb rims \$100. Call 432-9155 for more info after 6 p.m. weekdays, anytime weekends

**300 Automobiles For Sale**

1985 Nissan 200SX, \$2300, low kms, lady driver, back to school, must sell. Call (905) 666-5490

1985 FIERO GT, 142,000 kms. 4 speed, standard never winter driver, silver with wing, new tires & clutch. \$3,800. 623-1287

1986 Chevette, 2 door, automatic, \$1600 certified. o.b.o. Call 728-0490

1986 Corvette, 98,000 original kms, leather loaded, lots of extras, serious inquiries only. Ask for Mike or Lisa (905) 697-0948

1986 MERCURY TOPAZ standard 4 dr. light blue, p. windows, p. locks, asking \$1500 negotiable. #800-268-9128 ext. 5575

1986 Olds Cutlass, Mint condition, 305, fwd, p.s., p.b., p.w. Michelin tires, certified \$1800. Serious inquiries only. Call (905) 723-9199

1987 CELEBRITY, Eurosport v6 4 dr. fully loaded, new paint, excellent condition, decent k. \$3,595 certified with warranty. 1 - (416) 558-0861 toll free. 905-888-9066

1987 Dodge Omni, genuine 83,000 kms, sunroof, radio, etc. New brakes, good clean car. \$2000. Call (905) 430-0610 after 4p.m.

1987 Park Avenue, loaded, excellent condition, certified, \$4900. Must be seen. 905-723-1492

1987 Park Avenue, loaded, \$3,300 km. Very clean. Certified. Asking \$5450. 723-1492

1987 VW Golf, 5 speed, always well-maintained. A1 condition in & out. 183,000 kms. \$2500 offer. Call (905) 668-4248

1988 Ford Mercury Cougar fully loaded, automatic, 6 cylinder, excellent condition, no rust. 158,000 kms. certified \$2,980. 1988 Chevy Van, excellent condition fully loaded, good for camping, business traveling. \$6,900. 1985 Nissan 200 SX, 5 speed, new paint, new clutch & brake, excellent condition certified. \$2250. Call days 434-1856 or evenings 436-1851

1988 FORD Taurus, 4-door silver, air, v6, 174K, decent car. \$2750 certified or BO. Must be sold! Call 905-728-0705

1988 Pontiac Tempest 3.1 rebuilt motor, \$4100 obo. 1987 Merc Topaz, \$900 as is obo. 1985 GMC 1.2 ton, 136,000 km. \$2500 obo. 723-8880 before 6. 668-6033 after 6.

1988 TOYOTA Camry, 4-door, 5-speed, air, p.s., p.b., tilt, am/fm cassette, mint shape, 185K, \$4990 obo, certified. Call 905-839-1924.

1989 Pontiac Firebird, white, second owner, 116,000 kms., automatic, p.l., p.w., p.s., p.b., new tires, excellent condition. \$4250 certified o.b.o. 436-9622, leave message.

1989 Pontiac Sunbird, 4 door, 113K only, no rust, certified, am/fm cassette. Looks and drives very well. \$3499 Call (905) 831-8729

1990 Buick Lasabre, immaculate condition, fully loaded, 144,000 km. Certified, \$8500. 905-723-1492.

1990 CHEVROLET CORSIKA LT, 1 owner, excellent condition, well maintained, air, auto, stereo cassette, certified, asking \$4,395.00, 665-0878

1991 SUBARU Legacy, one owner, excellent condition, leaving country must sell, \$10,000. 655-8970 or 686-6408.

1993 CAVALIER wagon, auto, air, rustproofed, looks like new, \$7200, must sell immediately. 435-0273 or 728-0705.

**Garage Sales & Yard Sales**  
For Your Garage Sale Package  
Call Classified Advertising at 683-0707 or fax it at 683-7363.



**YARD SALE**  
1233 Canborough Cres. (Finch/Bowling)  
toys, clothes, housewares & more!!  
Aug. 24, 9a.m.-4p.m.

**MOVING SALE**  
Saturday Aug 24th Rain Date Sunday 25th  
66 Gregory Road., Ajax (Harwood / Clover Ridge)  
Patio furniture and household items + + +

**MOVING SALE**  
Aug. 24th, 9-2pm.  
10 Redmond Dr., Ajax (Westney Rd. N. Ritchie St. East & follow signs)  
weight bench & weights, records, electrical boxes, wires, plugs & switches, play pen, etc.

**HUGE GARAGE SALE**  
Sat. & Sun Aug 23 & 24, 9am  
108 Rollo Dr. Ajax  
restaurant equipment, large & small household appliances, DJ equipment, clothes, odds & ends

**GIANT GARAGE/MOVING SALE.**  
29 MILNER CRES., AJAX  
AUG. 24 AND 25  
9 A.M. - 3 P.M.  
OFFICE AND HOUSEHOLD FURNITURE FILE CABINETS, WATERBED AND MORE

**GARAGE SALE**  
Sat. August 24, 7:30 - 2pm  
65 MEEKINGS DR. AJAX  
Casio organ, complete girl's bedroom set, bar stools, television & much more

**ESTATE CLEARANCE SALE**  
SAT., AUG. 24, 9 A.M. - 4 P.M.  
SUN. AUG. 25, 11 A.M. - 4 P.M.

THIS WEEKEND WE ARE CLEARING THE CONTENTS OF 3 NEW ESTATES THAT INCLUDE DRESSERS, BUFFETS, TABLES, DESKS, CHAIRS, HOOSIER HALL STAND, CHURCH PEWS, CHINA, GLASS, SILVER, COLLECTIBLES, AND OVER 100 CUPS AND SAUCERS. MANY ITEMS SPECIALLY PRICED FOR THIS SALE

"Our prices are comparable or better than many local auctions"

**ANTIQUE DISCOVERIES**  
78 OLD KINGSTON RD.  
PICKERING VILLAGE  
(905) 683-8243

**COMIC BOOK DRIVEWAY SALE**  
Private collection of DC and Marvel.  
Saturday, August 24th. 9 am to 4 pm  
1266 Canborough Cres., Pickering. (Finch / Liverpool)

**\$2 & \$5 SALE**  
E & C Consignment  
Bay Ridge Plaza  
Bayly & Liverpool, Pickering  
Sat. Aug. 24, 10-2pm.

**300 Automobiles For Sale**

1994 Dodge Caravan, 85,000kms, cruise, air, tilt, power mirrors, power steering, power brakes, V6. \$13,500 certified. Call 571-2878.

**Auto Insurance,** Having a problem getting a competitive rate? Call Jones - Dooley Insurance in Ajax for a quotation. 427-3595

1985 Buick Lasabre Ltd., fully equipped, still under warranty, no winter driving. Asking \$24,500. Call Oshawa (905) 436-2493.

**300 Automobiles For Sale**

86 Pontiac Parisienne, 8 seater, runs well, air, power brakes, windows & steering. Cruise, asking \$1600. 655-5062

92 PLYMOUTH Acclaim, 70,000 kms. \$8000. 1-416-282-4074.

1991 Chev. Sprint convertible, auto, am/fm cass., 67,000 km. certified \$5500 obo. Dave 576-6130.

**305 Automobiles Wanted**

**A & A TOWING.** Pay \$50-\$5000 cash for used & scrap cars & trucks. 24 hrs. 7 days. Call 905-686-5003 or 905-706-5234, 30 min. service.

**1519 & 1520 Silver Spruce Dr.**  
Pickering. (Fairport/Finch)  
Sat. Aug. 24, 9-2  
furn. china, pictures, craft supplies, toys, clothing

**MOVING SALE**  
Lots of Bargains! Everything must go!  
Sofa bed, waterbed & much more  
SAT. AUG. 24th 8am - 3pm  
SUN. AUG. 25th 9am - 2pm  
520 BROADGREEN ST., PICKERING

**HUGE GARAGE SALE**  
SOMETHING FOR EVERYONE  
Babies to Seniors  
Aug. 24 & 25, 7-1  
75 Meekings Dr. Ajax.

★HUGE STREET SALE!★  
MULTI FAMILIES  
Longstaff Dr., Ajax  
Sat., Aug. 24th from 9-2p.m.  
furniture, T.V., monitors, & more!!

**GARAGE SALE**  
SAT AUG. 24, 8 a.m. - 2 p.m.  
Rain or shine. Rock bottom prices.  
1201 Madonna Cr. Pickering (Enclaves of Maple Ridge)

**GARAGE SALE**  
Infant & toddler clothes, buffet table, coffee table & much more  
45 Thorncroft Cres., S. Ajax  
Sat. Aug. 24th, starting 8a.m.

**GARAGE SALE**  
In parking lot: 9 am to 3 pm  
Saturday August 24th  
Rain Date: Sunday 25th.  
"The Courtyard"  
109 Old Kingston Rd.  
Pickering Village.

**YARD SALE SIGNS**  
Please be sure to take down your signs after your yard sale to help keep the environment clean !!

**ELEGANT GARAGE SALE**  
1262 ABBEY RD., PICKERING  
SAT. AUG. 24th 8am - 1pm  
PC's, printers, furniture, housewares, rec & sports equip., building supplies, & more  
Rain Date: Sun. Aug. 25th

100'S of new and gently used baby clothes, .50 to \$10. Housewares, furn., toys, custom woodworking orders for Christmas.  
Sat. and Sun. 8 a.m. - 3 p.m.  
82 Hewitt Crs. Ajax (Pickering Beach Rd./Bayly) 428-1227

**305 Automobiles Wanted**

**A & K TOWING**  
Cash On The Spot  
Pay \$50 - \$5,000 for used and scrap cars and trucks, any condition. Call anytime, 24 hrs. 7 days. Fast 30 min. service. No parts available.  
Call Ken (905) 509-5584 (416) 452-7767

**OLDSMOBILE** 96 Regency, 1982-1984, or Buick Park Avenue 1982-1984. Good shape, 576-7049, leave message.

**305 Automobiles Wanted**

**AUTOMOBILES** and trucks wanted for scrap. Any condition, any age, free removal in the Durham Region, cash paid. Also needed, '75 to '87 Chev or GMC pickup for parts. Call anytime. Oshawa 431-0407.

**CARS FOR CASH!** We buy used vehicles. Vehicles must be in running condition. Call 427-2415 or come to 479 Bayly St. East, Ajax at MURAD AUTO SALES.

**FAX YOUR ADS**  
579-2238

**305 Automobiles Wanted**

**WILL CLEAN** up your property of old cars, scrap metals etc. Cash paid. Same day service. Also good running cars and trucks wanted. Pager 416-339-7395 or call 905-427-6110

**310 Trucks for Sale**

**1987 Ford Ranger** 5 speed 218 kms bed liner. very good condition. must be seen \$2 700 OBO 435-0178

**1989 Nissan Pickup** 2x2, regular box, 4 speed OD 70,000 kms immaculate right through \$5500 certified Call 725-9989

**1989 S10 Pickup** 102,000km standard transmission 1 owner excellent condition Call 905-436-1680 after 5pm

**1992 Ford Explorer XLT** green tan leather interior loaded. 98,000 km \$15,900 certified 905-727-2857

**WHAT A DEAL** 1982 Ford 150XLT 1.2 ton w/cap This truck is great! \$1000 obo 579-6836

**320 Vans 4 Wheel Drive**

**1985 GMC Wheelchair** van Rally V8 automatic p.s. pb. amfm stereo rear heater. Ricron electric wheelchair lift bedovers. 1 owner. well maintained \$5000 721-1800

**1993 1/2 SAFARI VAN** Loaded ext. very low kms cert. very sharp. Must sell \$16 500 obo 905-721-1846

**330 Trailers**

**FAMILY RESORT** lots available on Trent River. pool, beach, recreation and more! 1-800-265-8841

**TRAILER** 27' Power sees 6 A/C furnace sewing separate bath shower tub BOAT Johnson motor AM/FM cassette 4 life jackets 1 set water skis Asking \$6 500. total. Quick sale moving out of Province 905-721-1147

**355 Motorcycles**

**1971 HONDA** 350 twin cylinder great for restoration chrome in excellent condition \$550 obo 905-985-3183

**365 Marine**

**1988 Thundercraft** Sunbird 17 hp. bowrider 4.3 Ltr. 175 Hp. 100 hrs Easy load trailer \$10 500 Call Utznodge (905)852-6302

**ATTENTION FISHER PERSONS!!!!** 1995 17.5 Hydra Sport 130 HP Johnson. 2 fish ladders trolling motor, 3 batteries, livewell, Barwell rod holders, stereo, \$17,000 OBO call 623-9107

**1995 Polaris** 650 Watercraft, excellent condition. Only 30 hrs use. Great running machine. Asking \$5000 obo Phone 905-985-3566.

**25 FT. WINNER**, 80, cuddy, 351 V8, pump out head, F/G, sound hull, runs well. \$4800 offer. Ryan (905)427-9779

**COMPLETE New** Materials to build 100 Aluminum Canoes. Including 250 sail kits 1-613-541-0147 after 9p.m. or before 8:30 a.m.

**PROPELLER** and Skag Repairs - fast service, large selection, of fiberglass supplies. Oshawa Glass-Fibre Products Ltd. 341 Durham Cr., Oshawa 905-579-1433.

**SUNRAY 85**, new interior, top, 16ft ski/speed boat, 4-seat, 86/60hp. merc. Powerwiner trailer, \$4500 obo 905-576-6317 evenings

**400 Apartments For Rent**

**OSHAWA 1 & 2 bedroom**, located at 350 Malaga and 946 Masson Street. Available immediately \$600 & \$700 all inclusive. No pets. Call 905-576-6724

**400 Apartments For Rent**

**LARGE PRIVATE BACHELOR** / bachelorette basement apt. Close to Durham College, bus routes and all amenities. Suitable for one. Clean, quiet, newly renovated, in a good neighbourhood. Includes laundry, cable, private bathroom, storage space. A/C heat & hydro included. Must like Dogs \$450 inclusive. Please call 905-438-8312

**1300 sq ft one bedroom** basement apt in Whitby, c. air con. fireplace parking private entrance laundry. All inclusive \$700 Oct 1 436-9122

**2 LARGE** basement apt for rent. fireplace students welcome. Pickering Village Ajax Suits 3 people, \$900 inclusive. Phone Maggie or Roger. 905-686-7486 available Sept.

**2/3 bedroom** apartments, 8 story building, close to schools, library, South GM plant. Available immediately. One month free rent. 428-6328 1-7 pm for appointment

**238 Ritson Rd.** one bedroom apartment, \$450 plus hydro. Avail immed. 416-533-9107

**AJAX** sunny spotless one bedroom w/o private yard large ceramic kitchen. Appliances a/c. Seeking responsible tenant \$650 References. Legal immediate. 905-686-1832

**AJAX** Spacious bright 2 bedroom, separate entrance parking 4 appliances. No pets. 1st/last \$755 all inclusive. Available immediately. Call Scott 416-778-5580

**AJAX** Country setting top floor duplex w/wood suit large non smoking person. Central air \$675 plus heat & hydro. Avail immediately. 428-8086

**AJAX** available immediately spacious basement apartment all amenities \$600+utilities. References. 1st/last no pets. Call 619-1792

**AVAILABLE** immediately 2 bedroom apt. Clean nice area south of Park Rd. Oshawa. Contact 576-8642 or 683-4851 bus hours

**AVAILABLE IMMEDIATELY** in Whitby Apt building spacious carpeted newly painted with balcony close to bus shopping all utilities included. 1st/last required no pets. 1 bedroom \$650 2 bedroom \$750 call 430-0134

**BACHELOR** style basement apartment 500 sq ft of living area fireplace parking separate entrance Hwy 2/Liverpool Rd. Pickering Call (416)269-2078

**BEAUTIFUL** 1-bedroom basement apartment own laundry room parking entrance hardwood between 401 & Hwy 2. Available Oct 1. No smoking or pets. (905)519-8065

**BEAUTIFUL** 700sqft studio apartment in large country home, skylights, sunken living area, balcony, separate entrance, very private. \$680 inclusive. Non-smoking single working person preferred. 905-985-1520

**BEAUTIFUL** main floor of large house on Bay 1-bedroom, enclosed porch, deck, parking, cable, dishwasher, \$700 inclusive. Call 905-420-9556

**301 Cordova Rd.** Oshawa large 1 bedroom apt. freshly painted, spacious, very clean. \$550 inclusive parking. Call (905)840-6712 or pager (416)501-1687

**BRIGHT** 2 bedroom walk-out basement apt. 4 pc. bath, c/a/r, laundry. All inclusive \$750/mo. Available Sept. 1. Pickering 686-4718

**CENTRALLY** located, large clean one bedroom main floor apt. parking, laundry fac. \$535 inclusive. First/last, available Sept. 1. 723-6035

**CLOSE** to Durham College, must be seen 2 bdrm \$675/mo incl appl & util. 1st/last + r'l required. No pets. Lynn 436-6886

**COURTICE** professionally finished, clean 2 bedroom basement apt. 4pc bath, l/s, laundry, sep ent. non smoker. r'l 1st/last. \$690 435-4778

**COURTICE** 1 bdrm bsmt apt. Employed, single, non smoker. Fridge, stove, private entrance. 1st/last required. \$520/month. After 3pm 432-7600

**400 Apartments For Rent**

**COURTICE** beautiful bright 2 bedroom main floor of house. Living room & dining room laundry. Large kitchen, walkout to deck. Backs onto park. Quiet neighborhood. 5 appliances, a/c. \$750 + 1/2 utilities. Sept 1st. Non-smoker. 434-5422

**FOR RENT**, Oshawa (Ritson & Bloor area) fully renovated 2-bedroom basement apartment, available now. Contact 571-4399 first/last. \$650 inclusive

**LARGE 3 BDRM. APTS.** From \$769 mth + hydro A/C Carpet, 4 appl and parking incl Walk to Pickering Town Centre. Close to GO Transit and Hwy 401. 905-420-6305 1480 Pickering Parkway.

**LARGE** self contained apartment for one person separate entrance parking, cable & storage, close to TTC & Go train. \$650 month. Call (905)837-0344

**LUXURY** 1-bedroom basement apartment, available Oct 1st or Oct 14. Near GO shopping. Fully self-contained. Parking \$600 inclusive. Non-smoker. no pets. 905-420-9187

**LUXURY** 1-bedroom in country estate. Fireplace, pool, all appliances, utilities included. scenic view. 5 mins from Kirby Sk. Hill. \$940 month. Call 725-9997

**NEW BUILDING** immaculate 2 bedroom Rossland/Ritson, Oshawa appliances laundry security. Oct 1. \$750 inclusive. Please call 571-4875

**NORTH Oshawa** large modern 2 bedroom apartment in 6-plex ground floor. hydro, drapes, parking included. \$555 month. 1st/last. Call 905-728-3918

**NORTHEAST OSHAWA** one bedroom with walkout to ravine. Pool, hot tub, suit working person. Close to everything. \$650 inclusive. Reference Sept 1. Nights 434-2130. Days 723-7479

**ONE** large bedroom furnished basement apt. \$600/mo. Available Oct 1. Prefer single. Separate entrance. Cable. Aitona, Sheppard area. No pets. 509-2491

**OSHAWA** 888 + 900 Glen St. 2 bedroom apts. from \$675. \$710 3 bedroom apt \$720. Close to shopping schools GM and Go. Utilities included. First last required. Call 728-4993

**COZY** 1-bedroom basement apartment, Oshawa Centre area, separate entrance parking. \$595 per mo. all inclusive. 1st/last references. Sept 1. 579-7095

**CLEAN FAMILY BUILDING** North Oshawa 1 2 & 3 bdrms. Inclusive. Pay cable, parking & laundry fac. 723-2094

**OSHAWA** close to GM 1, 2, 3-bedroom apartments, \$600 \$725 & \$835 respectively. Call 905-438-0229

**OSHAWA** New 1 bdrm bsmt apt \$525/month, 1st/last. Non smoker, laundry, parking, & util included. separate entrance. Call 404-9442

**PICKERING** - clean, one bedroom basement apt. Large kit, liv rm, bathroom, laundry, sep entrance, Non-smoker/s, no pets. Close to Go and Lake, \$600/mnth. + 1/2 util Sept. 1. 905-831-3250

**PICKERING** - Whites Rd/401, bright 2 bedroom basement apt., air, laundry, parking, private entrance, \$700 mo includes utilities. No pets. 905-509-2685

**PICKERING** \$625/month, Dixie/Finch area, freshly painted, very clean. 1-bdrm bsmt apt, sep ent, fireplace, laundry, a/c, no pets. Parking available immed 1st/last. Call 905-837-2576

**PICKERING** one bedroom furnished basement apartment, close to lake and GO. Cable, private entrance. all inclusive \$500 per mo 1st last 831-2429

**PICKERING** Valley Farm Rd/Kingston Rd 2 bedroom bungalow, gas heating, finished basement, large lot, garage. Avail Sept 1 \$975/month Call 839-0000

**400 Apartments For Rent**

**PICKERING Village**, 1 bdrm bsmt, large open concept, separate entrance, parking, available Sept 1st. No pets. \$575 util incl. 831-2941

**PICKERING** - Whites/Finch, Clean, quiet, bright, newly renovated 1 bdrm basement/Walkout ravine. Separate entrance, a/c, no pets/smokers. Suits 1. \$660 inclusive. 905-837-0218

**PICKERING**, brand new bsmt apt. on the Bay Suit 1, working, retired, nature lover, no smoking, no pets. \$700 month inclusive (905) 831-0162

**PICKERING** Brock Major Oaks large 2 bedroom basement. Separate entrance, laundry & parking. All inclusive, \$750/month. Avail Sept 1st. 905-683-9708

**PICKERING** large 1 bedroom basement apartment, Hwy 2/Brock Rd. No pets, separate entrance. Includes stove, fridge, a/c, hydro, TV, cable. Working person. \$650/month (\$310 2 weeks' 1st/last. 686-6231

**PICKERING** Large 3-bedroom condo, 4 appliances, close to GO shopping schools, available Nov 1. \$1000/month first/last. required (905)686-7438 after 6pm, days (416)784-8001

**PICKERING**, Liverpool Rd. 3 bedroom main floor, large & attractive white kitchen, drapes, a/c, grey broadloom, close to GO. \$1075 inclusive. 905-70-7222 416-494-3765

**PICKERING** - Brock & Front large 2 bdrm bsmt apt, sep entrance, laundry and parking \$800 month all inclusive. Available Sept 1. Call 905-619-2495 leave message

**PICKERING** new large 1 bedroom basement apt. 4 piece bath, full kitchen, air conditioning, pool. Separate entrance. Parking \$800 inclusive. Call 905-420-5808

**SHEPPARD (ALTONA)** 2-bedroom basement apt. separate entrance, spacious. \$775. Available Sept 1. call 416-266-4066

**OSHAWA NORTH SIMCOE** Russel, bright clean 2 bedroom in newly renovated 12 plex. hardwood floors, heat hot water parking cable incl. Laundry facilities no dogs. \$686 avail Sept 1 or Oct 1. 905-576-2982

**SOUTH OSHAWA** 275 Wentworth St W. large 1 2 bedrooms, close to bus, shopping, available immediately. \$500 \$600 & up. Fridge, stove, heat hydro, parking. 1st/last required, no pets. 434-5183

**TOP** floor of house 2 bdrm \$650/1st/last. Appliances included. Clean quiet people. Whiting Ave. Available Sept 1. Own outside entrance. 571-7989 after 5:30 pm

**TOWNLINE/BLOOR**, beautiful clean 1-bedroom apartment, fridge, stove, private entrance, self-controlled heat, parking, laundry, available Oct 1. \$600 includes utilities, first/last, 668-1946

**TWO BEDROOM** basement apartment, central Pickering, close to Glen-grove School, parking available. Non smoker, no dogs. \$700 plus 40% utilities (gas) Sept 10th. (905) 831-6284

**2 BEDROOM**, October 1st. Bright & spacious upper duplex. Oshawa Hospital area. Private entrance. \$750/month includes util. Non smoker. Call (905) 432-7308

**TWO** bedrooms available, balconies, laundry on premises, all inclusive, Wilson/Bloor area 721-1178

**WHITBY** 1-bedroom apartment, available Sept 1. \$575/month includes heat & parking for 1 car. Call 430-0959

**WHITBY** apartment for rent. 1-bedroom \$550, 2-bedroom \$650. 1st & last required. phone days 725-8911 evenings & weekends 668-4016

**WHITBY** 1rg 1 bdrm bsmt, laundry, fireplace, sep entrance, 1st & last \$700/month inclusive. Call 905-668-0034

**400 Apartments For Rent**

**WHITBY, WATSON ST.**, 3 bedroom, 2 1/2 baths, 5 appliances, eat in kitchen, large fenced yard, quiet area, avail Sept 1. \$995 (416) 486-0189

**WHITES RD. & HWY. #2.** 1 1/2 bedroom, bsmt, utilities, sep ent., 4 piece bath, fridge / stove, Sept 1, \$500, non smoker. 420-3048.

**WHY** rent when you can own your own home for less than you think? Call Dave Haylock Sales Rep. Re/Max Summit Realty (1991) Ltd. (905) 668-3800 or (905) 666-3211

**410 Houses For Rent**

**\$1 - Absolute Affordable!** Why Rent? Own your Home from \$799/month (utilities included). No Down payment? Call Me! Mark Stapley Sales Rep. Sutton Group Excel Realty 571-6275 or 1-800-840-6275

**410 Houses For Rent**

**WHO SAYS YOU CANNOT AFFORD TO BUY A HOUSE?** Mortgage programs: 1. B Semi \$679/mth, 2. B bungalow \$789/mth, 3. B Exec \$369/mth. No down payment? Bad Credit? Bankrupt? Call Me! 571-6275 1-800-840-6275 MARK STAPLEY Sales Rep. Sutton Group Excel Realty Ltd.

**KING & TOWNLINE** Area available Oct 1. large 3 bdrm townhouses, neutral decor 4 appl. 1 1/2 baths basement & garage \$895 + util. Phone 721-2113. Evening and weekend appointments available

**NORTH OSHAWA** 3 bedroom + basement townhouses in well maintained family complex. Freshly decorated with frig/stove, close to amenities. Starting at \$718 month. On site Mgmt. office. Call 905-728-3777

**NORTH Oshawa** 3 bedroom w/basement fridge, stove near shopping, \$895 includes hydro, water maintenance, available Oct 1st. Phone 905-728-9901

**2 bedroom** brick bungalow 1/2 acre lot. Rent to own. Janerville. Call (905) 579-0645 after 6pm

**3-BEDROOM** semi deck overlooks ravine creek. 0 basement quiet court, new flooring, freshly painted, close to shopping & schools, bike paths 723-5744. Joseph Moss Limited, Broker.

**AJAX** - large 3 bedroom semi 2-story upper level 2 1/2 baths, appliances, \$1200 inclusive. No pets. Sept 1. 905-686-8863 or 416-497-9520

**SPACIOUS 2 & 3** bedroom townhouses in well maintained family complex. Includes all utilities, 4 appliances, parking, close to schools and all amenities. Avail Sept. 122 Colborne St. E. Oshawa For appt. 434-3972

**STILL RENTING**, No money down rent to own 2 & 3 bedroom home. From \$725 per month all inclusive. Aurelia Rasanu 728-9414 ext 201

**WHITBY**, great area 3 Bedroom in Blue Grass Meadows, 4 appliances, pool in complex \$1,000 per month, call Clint Beaton, 579-7339

**AJAX, 3-bedroom** detached house on court, excellent location, air conditioning, 1-1/2 baths, 5 appliances, available Oct \$1125/month plus utilities. Call 683-7079.

**AVAILABLE** Oct 1, \$1650/mo, Whitby, executive 2400 sq ft, one year lease minimum. Credit check, first/last, call Angela and leave #, 905-434-1060

**COURTICE** 3 bedroom main floor home, 5 appl., garage, avail Nov 1. \$870 plus hydro and water OR \$980 includes everything. 436-3102

**E. OSHAWA**, 3 bedroom back split semi, 2 baths, attached garage, \$899 + utilities, avail immed. ref. Jim Trudeau, ReMax Summit, 668-3800.

**OSHAWA/COURTICE** border, 2 bedroom with balcony, newer house, walk to everything, garage, fenced backyard, great neighborhood. \$895 inclusive. Days (416) 617-3283.

**PICKERING** - 3 bedroom main floor, available Oct 1/96. \$850/mo plus utilities 5 appliances, air con, eat in kitchen, hardwood floors, no pets. Call 905-831-0561

**PICKERING**, Valley Farm Rd/Kingston Rd 2 bedroom bungalow, gas heating, finished basement, large lot, garage. Avail Sept 1 \$975/month Call 839-0000

**410 Houses For Rent**

**1ST CHOICE AFFORDABLE HOMES!** WHY RENT? BUY! No down payment, No problem! Let me show you how! Mortgage Payment \$700 per mth inc. Call Thomas C. Pike Sales Rep, Remax Accord Realty Ltd. (905) 576-3111

**415 Housing Wanted**

**PROFESSIONAL** two-income family seeking a single, detached house in Whitby area, preferably with six bedrooms (or potential for six). Rent-to-own or rent. Call 668 1052

**420 Townhouses For Rent**

**2 & 3-BEDROOM** townhouses for rent, available Sept & Oct 1st/last. Call 905-721-1518

**3-BEDROOM** townhouse for rent, fenced yard, close to schools, shopping, finished rec room, available Oct 1st, \$790 utilities 1300 Oxford St., Oshawa 905-432-2421

**BOWMANVILLE**: Beautiful 3 bedrooms 2 1/2 baths, garage, partially fenced yard. \$900 mo + utilities. 1st/last. Avail Oct 1. 905-623-7963

**King & Townline** Area available Oct 1. large 3 bdrm townhouses, neutral decor 4 appl. 1 1/2 baths basement & garage \$895 + util. Phone 721-2113. Evening and weekend appointments available

**NORTH OSHAWA** 3 bedroom + basement townhouses in well maintained family complex. Freshly decorated with frig/stove, close to amenities. Starting at \$718 month. On site Mgmt. office. Call 905-728-3777

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**WHITBY**, great area 3 Bedroom in Blue Grass Meadows, 4 appliances, pool in complex \$1,000 per month, call Clint Beaton, 579-7339

**AJAX, CLEAN, QUIET**, non smoker, own bath & kitchen, shared laundry, parking, \$350 month, first & last call 428-6449.

**AJAX**, Clean carpeted room in quiet adult home. Use of kitchen, bathroom, laundry facilities, cable, non smoker, \$80 per week furnished, 905-686-3201.

**OSHAWA**- Olive St. Room in shared house. Close to bus and shopping. Available now. Call 728-2330

**PICKERING**, 1 room share kitchen and bath with 1 adult female. Free laundry facilities. Next to transit stop. \$300/month plus 1/2 cable & phone. Call Jeanette (416)971-5039 9-5pm or (905)839-7279 after 7pm

**ROOM** available for non-smoker, quiet family home in Ajax. Private bath, cable, use of kitchen, laundry facilities. On bus route Bayly/Harwood area. 416-331-7226 leave message

**410 Houses For Rent**

**1ST CHOICE AFFORDABLE HOMES!** WHY RENT? BUY! No down payment, No problem! Let me show you how! Mortgage Payment \$700 per mth inc. Call Thomas C. Pike Sales Rep, Remax Accord Realty Ltd. (905) 576-3111

**430 Rooms For Rent**

**SOUTH Ajax** large unfurnished room in clean house. Parking, cable, laundry, share kitchen and bath. Available immediately. \$350/month 683-58

**650 Auctions**

**ESTATE AUCTION SALE**  
**MON. AUG. 26TH, 5:30**  
**P.M. 870 Taunton**  
**Rd. E. Whitby.**  
 We are selling an estate from Toronto plus others including antiques, glass & china, new furn., new tools, drill press, table saw, bench grinder, scroll saw, radial arm saw, new oak table & chairs, old corner cabinet, new green bedroom suite, plus many other articles. More details in Sunday paper.  
**McLean Auction**  
 686-3291  
 432-2836

Please read your classified ad on the first day of publication as we cannot be responsible for more than one insertion in the event of an error.

**670 Personals**

**DIAMOND**  
 Durham's sexiest most attractive ladies. Reliable, discreet, out calls only.  
 Now hiring females 18+  
**404-8761**

**671 Business Personals**

**SEARCHING FOR MEANING IN YOUR LIFE?** Do you feel lost? Give yourself or a friend the greatest gift of all. Discover What your purpose is in life. Why you were brought here (your personal learning lessons). Learn your personal gift to humanity and mother earth (given to you before birth). Discover how to get rid of your health problems. 1000's of satisfied customers. 99% accuracy. For a personalized cassette tape. Send your complete date of birth (D/M/Y). For a price and mailing address. Call Life Purpose inc. 905-666-7795, Whitby

**Death Notice Listings**  
 Never miss the opportunity to pay your respects again. For an audio version of all of the current death notices received for publication in the News Advertiser or This Week, call **683-3005** or **404-6591** (Clarington & Port Perry residents). You may also access death notice information received after press time by calling this number.  
 Brought to you by the following funeral homes:  
 McEachnie & Sons, McEachnie, W. J. Town, McEachnie, McEachnie & Sons, McEachnie, North at Elbert, Accetta.  
 Death Notices added to telephone service promptly following receipt of information from funeral home.

**WALDRIFF, Lillian** - peacefully on Wednesday August 21, 1996 at the Wellesley Hospital. Lillian beloved wife of Oliver. Loving mother of Beth, Beverly, Robert, Jim, Judy, David, Gordon and predeceased by Steven. Dearest Nanny to her grandchildren and great grandchildren. Will be sadly missed by her sons-in-law, daughters-in-law and many friends. The family will receive friends at McEachnie Funeral Home, 28 Old Kingston Rd. Ajax (Pickering Village) 905-428-8488 from 2-4 p.m. and 7-9 p.m. Friday. Funeral Service in the chapel on Saturday, August 24, 1996 at 11:00 a.m. Interment, Eskine Cemetery. If desired, donations to the charity of your choice would be appreciated by the family.

**675 Companions**  
 EASTSIDE CONNECTIONS DATELINE - Free to call to place your ad, no charges for ladies, no phone bill charges. 905-430-7060  
 To place your personalized In Memoriam, call 576-9335 and let one of our professional advisors help you.

# Selling Something?

## 2 EASY WAYS

### BARGAIN CORNER

**-HERE'S HOW IT WORKS-**

- Your 19 word ad is published for 3 consecutive days
- The rate is based on the highest priced item in the ad.
 

\$00 - \$99 <sup>99</sup> .....	\$5 + GST
\$100 - \$199 <sup>99</sup> .....	\$9 + GST
\$200 - \$299 <sup>99</sup> .....	\$19 + GST
\$300 - \$399 <sup>99</sup> .....	\$29 + GST
\$400 - \$499 <sup>99</sup> .....	\$39 + GST

*These ads are not refundable and additional words are just 50¢ each*
- To give you an idea, check this example  
 RANGE & refrigerator only 2 years old, 30" self clean \$200, 20.6 cu.ft frost free \$325. 000-0000.  
*The price for this ad would be \$29 + GST based on the price of \$325 for the refrigerator.*

## 2 FOR 1 CLASSIFIEDS

AD WILL RUN IN 10 REGIONAL EDITIONS. PAY FOR 1 WEEK & RECEIVE 1 WEEK FREE! APPLIES TO ARTICLES & AUTOMOBILES FOR SALE.

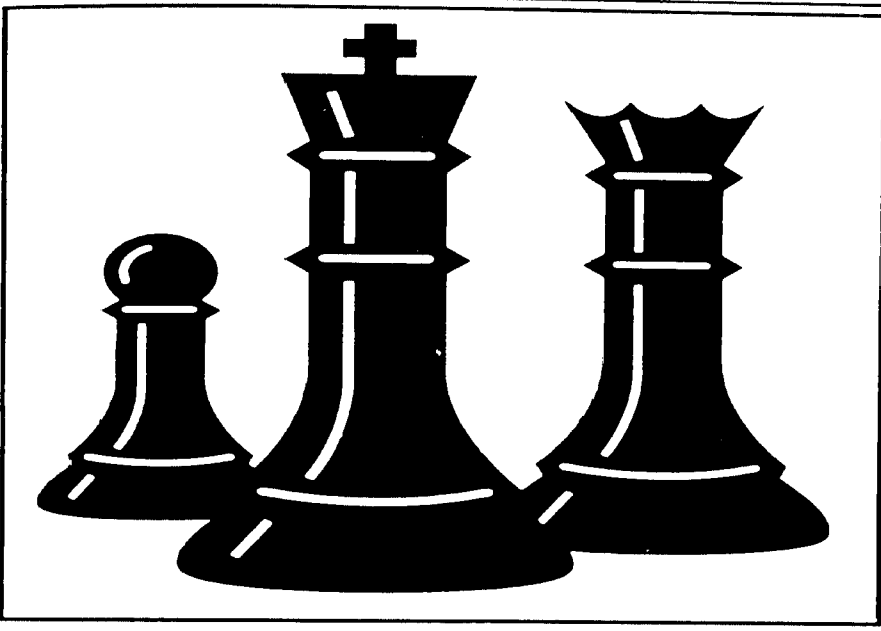
**ONLY \$83 + GST**

OSHAWA • WHITBY • CLARINGTON • PORT PERRY

# THIS WEEK

576-9335

The above offer applies to non-commercial advertisers only



# Moving Out!

There are a lot of things that you probably won't want to take with you, but they're still useable. You don't want to just dump them. Have a Garage Sale before you leave. Call **683-0707** and list it in our

# CLASSIFIEDS

# COME AND WORSHIP

**Pickering Standard Church**  
(Methodist)

**Sunday Worship**  
11:00 a.m. & 7:00 p.m.  
837-0126  
**Worship with us Every Sunday**

**AMBERLEA PRESBYTERIAN CHURCH**  
1820 Whites Rd. N.  
**SUMMER SERVICES**  
July 7- Aug. 25  
10 a.m.  
839-1383

**To Advertise Your Church Services**  
Call Janice 683-0707

**ST. ANDREW'S PRESBYTERIAN**  
35 CHURCH ST. N.  
PICKERING VILLAGE

Joint Summer Services at  
Pickering Village United Church.  
10 a.m.  
Rev. K. Rowland

837-7311  
**EVERYONE WELCOME**

---

**CHURCH OF CHRIST**  
CEDAR ST., AJAX  
1 street north of 401 - west of Harwood  
**SUNDAY - BIBLE SCHOOL 9:45**  
**WORSHIP - 11:00 A.M. & 7:00 P.M.**  
**WEDNESDAY - 7:30 BIBLE STUDY**  
**THE BIBLE IS GOD'S WORD**  
**JESUS IS LORD.**  
683-2477

# FALL

## BRIDAL

**SHOW 96**  
**SUNDAY SEPTEMBER 15**  
 AJAX & PICKERING'S LARGEST BRIDAL EVENT  
 BEING HELD AT THE  
**PICKERING HOME AND LEISURE CENTRE**  
 1755 PICKERING PARKWAY  
 HIGHWAY 401 AND BROCK ROAD NORTH

COMPREHENSIVE PRE SHOW  
**SUPPLEMENT**  
**SUNDAY SEPTEMBER 8**  
 CIRCULATION 42,500  
 DEADLINE TUESDAY SEPTEMBER 3, NOON

TO RESERVE YOUR BOOTH & AD SPACE  
**CALL 683-5110**  
**AD COSTS**

1/4 PAGE \$550.00	INCLUDES BOOTH AT SHOW
1/2 PAGE \$970.00	INCLUDES BOOTH AT SHOW
FULL PAGE \$1,705.00	INCLUDES BOOTH AT SHOW AND 1/2 PAGE EDITORIAL

\* PRICES INCLUDE EXTENSIVE ADVERTISING CAMPAIGN THROUGHOUT DURHAM REGION.

CO SPONSORED BY  
**RONNIE VIEW INN**

### PRIZE LIST INCLUDES

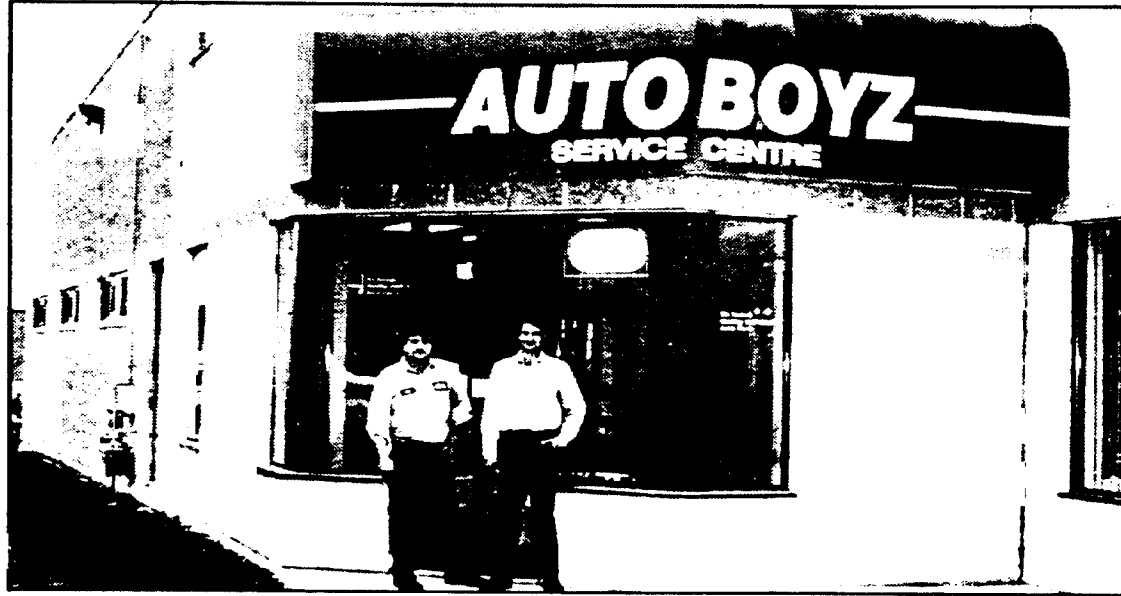
- HIS AND HERS BULOVA WATCHES
- WEEKEND GETAWAYS
- DINNER CERTIFICATES



**How, in a hot moon, skydiving, jungle, or any of unusual way? And we'd love to help you. Call...**

# FOCUS ON BUSINESS Advertising Feature

## Customers trust Autoboyz to keep their vehicles running smooth



Owners Nino Baggieri and Sam Assenza are licensed mechanics and along with their two apprentices do everything from engine and transmission repairs to front end work and heating, air conditioning and electrical repairs.

It's all a matter of trust where you take your car or truck to be fixed. You just won't take it anywhere. It's that important to you.

Nino Baggieri and Sam Assenza have been working on cars since they were old enough to reach into the engine compartment. Together their over 25 years of experience has meant a long list of satisfied customers.

Their business "Autoboyz", located at 1031 Brock Rd. S., features a large 2500 square foot shop with all of the latest equipment to work on any make and model of car or truck.

They have three hoists including a 6 ton unit capable of lifting large trucks. There is also an FMC 4 wheel computer alignment machine and a new computer diagnostic scanner for engine analysis.

"Today people have very sophisticated computer systems in their cars so they want a shop that is up to date," says Nino. "It helps to find the exact problem and repair it as soon as possible."

Nino and Sam are licensed mechanics and have two apprentices working with them. They do everything from engine and transmission repairs to front end work and heating, air conditioning and electrical repairs.

What all four mechanics have in common is the goal of giving their customers only the best in service and quality parts.

"When possible, we use all original parts and keep a large inventory in stock," says

Sam. "This cuts down on work time because we don't have to order many things."

From Scarborough to Oshawa, car owners make the drive to Autoboyz. Even those who have moved away keep coming back because once you find a good mechanic you don't want to look around for anyone else.

"Once our customers come to us and are satisfied with our work they stick with us and tell their family and friends," says Nino. "That's the only way to be successful."

When you come to their shop you will be given a free estimate before any work is done and when your car is repaired you can see what was done even if it means coming into the shop.

"We don't want to give our customers any surprises," says Sam. "We want them to know exactly what we are doing and how much it will cost."

Autoboyz has an ongoing special for \$18.95 which includes an oil change, filter and lube as well as a 30 point inspection.

They are open 7 a.m. to 6 p.m. Monday to Friday and 7 a.m. to 3 p.m. on Saturdays.

They offer a shuttle service for local residents and accept Interac, Visa and Mastercard.

For more information call 686-8330.

## AUTOBOYZ Service Centre

### Why Advertise in Focus on Business

Durham businesses wanting to increase their profile and sales volume find that being part of Focus on Business advertising feature definitely has its advantage. Over the last few years a great many businesses - of all sizes - have found that investment in the Ajax/Pickering News Advertiser's and Oshawa/Whitby This Week's Focus on Business feature have generated extra phone calls that likely would not have otherwise occurred.

### How do you get involved?

When a company makes a commitment to advertise for 10 weeks on the page, it also receives a full feature story, complete with pictures. The story reinforces the advertisement, enabling the business to explain in depth its product and/or service, philosophy, goals, special promotions and even a historical overview. Unless the business chooses otherwise, everything is done by the newspaper's staff: the ad design, story interview and writing, plus the taking of the photographs. All the business needs to do is prepare for the increased sales volume. For more information call Janice at 683-0707.

**DURHAM WINDOWS & DOORS**  
 Casement (905) 579-2222  
 Complete Selection of Vinyl Windows & Doors  
 • PICTURE WINDOWS  
 • BAY & BOW WINDOWS  
 • INSURANCE CLAIMS  
 • PATIO DOORS  
 • STORM DOORS  
 • NEW CONSTRUCTION WINDOWS  
**TechWeld 2000**  
 WAYNE HUTCHINSON SALES SERVICE & INSTALLATION (905) 579-2222  
 DOUBLE HUNG TILT-ACTION  
 MOBILE SHOWROOM 606 KING ST. W. OSHAWA, ONTARIO L1V 1T1

**Gunther Ivens Contracting**  
 Additions, Second Storeys, Basement Apartments, Decks, Vinyl Replacement Windows, All Interior Renovations.  
**"FREE LOW E"**  
 Limited Time Only  
 Call Gunther 839-0681.  
 Serving Durham Region for over 25 years.

**GARDINER'S DUCT CLEANING, CHIMNEY SWEEP**  
 Dryer Duct cleaning only \$20.00 with purchase of Duct Cleaning  
 Hook-up \$39.95 - \$5 per vent  
**FREE** Airside Furnace Cleaning Minimum 12 ducts  
 CHIMNEY SWEEPING ONLY \$49.95  
 RESIDENTIAL/COMMERCIAL  
 Snake method used (416) 282-3292

**PET SITTERS ETC.**  
 Pet, Plant and Home Care  
 SERVING DURHAM SINCE 1986  
 PROFESSIONAL CARE OF PETS PLANTS & HOMES  
 BONDED & INSURED  
 WE CARE FOR YOUR PETS IN THE COMFORT OF YOUR OWN HOME  
**433-2386**  
 OR  
**427-1681**

**THE MORTGAGE FACTORY**  
**FROM 8% (5 years)**  
 1st Mtges. to 95%  
 2nd & 3rd Mtges.  
 • Rental Properties & Cottages  
 • Re-financing  
 • Debt Consolidation  
 • Rural Properties  
 • Self-employed  
 • Credit Problems  
 Low Income - No Problem  
 Prime Deals Below Market Rates  
 Fast Professional Service  
 Since 1975  
 Call Toll Free 686-2557

**Kids**  
 September Openings: 7th, 14th, 21st, 28th  
 October Openings: 5th, 12th, 19th, 26th  
 Limit of 6 kids per camp - Register Now  
**Ladies Night**  
 Thursday nights 6-9 p.m. Ladies pay only \$15!  
 Come in and have fun while learning.  
 Woodworking is for everyone!  
**Woodworking**  
 Scroll Saw Workshops: Sept. 21st, 28th  
 Wood Carving Course: Sept. 4th  
 Limited Enrollment. Pre-Registration Required.  
**The Carpenter's Square**  
 Do-It-Yourself Woodworking Shop  
 905-683-6003  
 1885 Clements Rd. - Unit 254, Pickering

# DON'T MISS OUT ON THIS EXPLOSIVE HOME OWNING OPPORTUNITY!

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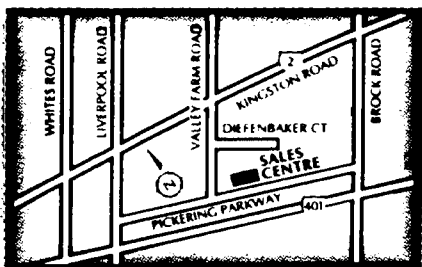
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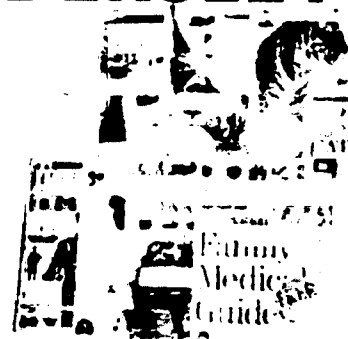


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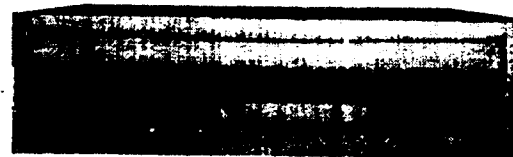
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# Your Business

Wednesday, August 21, 1996

Durham Region Pressrun 140,000



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photo by Ron Pietroniro

## Bagels and bucks

**HEALTHY DONATION:** BakeWorks in Ajax put something back into the community last week with a \$500 donation to the Durham chapter of the Canadian Cancer Society. As well, the store handed over 'bagels for a year'

as part of a local marketing promotion. On hand for the handouts were (from left) owner Tom Percy, Leanne Lewis of the Cancer Society and Abigail Slater from the BakeWorks support office.

## Housing starts climb in Oshawa area

Canada Mortgage and Housing Corporation (CMHC) reports there were 165 housing starts in July in the Oshawa census metropolitan area. That's up by 25 units from June, a 17-per cent increase.

"The sustained period of low mortgage rates has improved affordability, enabling many to enter the housing market," says Rob Genier, market analyst with CMHC Toronto branch.

And due to a bricklayers' strike earlier in the year, construction was

delayed, meaning there was a backlog of new starts in the spring.

This has kept builders working at capacity this summer in the Oshawa area, Mr. Genier says.

Multiple housing units jumped from 26 starts in June to 44 in July while single units rose from 116 to 121. Oshawa had 64 starts, including 34 multiples, Clarington had 52 and Whitby 49.

Starts in the Toronto census metropolitan area, including Ajax and Pickering, were a bit lower than June

but the 1996 starts are 11 per cent ahead of 1995, says Willard Dunning, senior market analyst at CMHC.

There were 19,500 housing starts in July compared to 20,100 in June. During all of 1995, there were only 16,235 starts.

Nationally, starts dropped to 129,300, a 4.5-per cent decrease from June but up 32 per cent from July 1995.

Ontario starts decreased by 3.4 per cent to 39,700 in July.

## Duff does Durham

CTV political commentator Mike Duffy will be the guest speaker at the Durham Region Real Estate Board's annual trade show and dinner Sept. 11 in Pickering.

Mr. Duffy is the award-winning host of CTV's Sunday Edition.

The trade show, held in celebration of Ontario Home Week, will start at 2 p.m. and feature local businesses promoting their goods and services. There will be a charity casino from 2 to 6 p.m. with all proceeds going to the United Way.

The dinner will be held at 6:30 p.m. The trade show and dinner will be held at the Pickering Recreation Complex.

Anyone interested in attending should call the real estate board at 723-8184.



MIKE DUFFY  
In Pickering  
Sept. 11

## Car sales for you?

Find out if you're destined for a career in automobile sales at a free information session at the Uxbridge campus of Durham College on Sept. 4.



The educational session will outline the automotive sales course, a 175-hour program that covers everything needed to sell autos, including a workplace component in a dealer's showroom.

The information session will be held from 7 to 9 p.m. at 2 Campbell Dr., second floor. Reserve a seat by calling 721-3300. The course code is SALE 1600.

## Course looks at business beyond 2000

Get ready for the business world in the new millennium by checking out a business leadership program at Durham Management Centre.

A free information session about the business leadership program will inform current and future business leaders about its goals, objectives and benefits.

The program prepares people to work effectively with diverse groups of individuals and help leaders achieve organizational and employee goals in the ever-changing workplace.

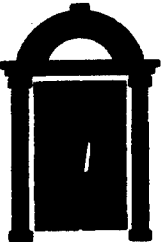
The information session will be held Aug. 28 from 7 to 9 p.m. at the centre at Durham College's Whitby Skills Training Centre, 1610 Champlain Ave.

Preregistration is advised. Call 721-3300 and refer to course code BLPO 1600

Your Business is located at 865 Farewell St., Oshawa, Ont., L1H 3N4. Publisher, Timothy Whittaker.

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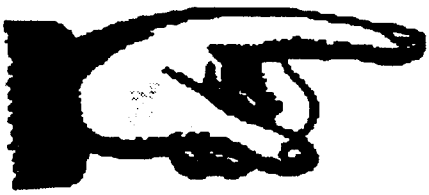
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# Who's Who in Durham Business

.....  
*New businesses, grand openings, expansions, etc., etc.*



photo by Ron Pietroniro

## Snaring new clients

**DRUMMING UP BUSINESS:** Drum instructor Rob Brown plans fall classes for budding musicians in Durham. The Ajax resident plans to teach as he learned -- by ear -- and refers to the classes as 'drum training'. Classes are scheduled to start Sept. 3. Call 905-427-8489 for information.

## Whitby business woman to chair Durham chapter of Breast Cancer Society

*Carol O'Neil-Clarke combines fashion with fund-raising*

Whitby businesswoman Carol O'Neil-Clarke has been named chairman of the Durham Region Chapter of the Breast Cancer Society of Canada.

The owner-operator of Prime Time fashions in Whitby, Mrs. O'Neil-Clarke is a director and founding member of Whitby Business in Action. She also serves on the town's Henry Street High School Business Council. She will oversee the daily operations of the chapter and ensure its mandate is fulfilled. The chapter's goals are to increase awareness about breast cancer in the region, increase awareness of the society and raise money for breast cancer research. Since its formation in 1991 in Sarnia, the society has raised more than \$600,000 for research into breast cancer which kills an average of 15 Canadians every day.

## Employer resource centre to open in Oshawa

A new employer resource centre will open soon in Oshawa.

The Human Resources Professionals Association of Durham Employer Resource Centre is a joint project of the Human Resources Professionals Association of Durham and Human Resources Development Canada.

The grand opening of the centre will be held Sept. 19 at 8:30 a.m. The centre will provide labor market trends, wage rates, information from Statistics Canada and public access to the Internet. The centre will be located at Human Resources Development Canada offices, 78 Richmond St. W., Oshawa.

## Twelve local entrepreneurs nominated for business excellence awards

Twelve local business people are vying for the Oshawa/Clarington Chamber of Commerce 1996 business awards.

The finalists were chosen from more than 40 nominations received by the chamber and reviewed by a nine-man committee over the last six months.

"If it's quality, state-of-the-art business you're looking for, you need look no further than Durham Region," says Jeff Burns, of Oshawa, who headed the evaluation committee.

"The evaluation process has been an eye-opening experience for all of us. I don't think anyone on the committee realized how many successful, top-notch businesses and business people there are in our community."

Nominees were judged on level of success in areas such as product innovation, technical achievement, employee relations, sales growth,

customer service and community contributions.

The finalists for the Business Person of the Year are: Paula Lishman, Paula Lishman Ltd.; Michael Patrick, Bowmanville Foundry; and David Fors, Consolidated Graphics Canada.

Finalists for Young Entrepreneur of the Year are: John Davis, Canadian Flight Academy; Kristine Guylas, Tribal Voices; and D. Jeremy Smith, Driftwood Theatre Group. In the Business of the Year (one to 19 employees) category, the finalists are Canadian Flight Academy; Pelican Party Time; and East Oshawa Animal Hospital.

Finalists for Business of the Year (20 and more employees) are Paula Lishman Ltd.; En-Pro Associates; and Millwork Home Centre.

The award winners will be announced Sept. 25 at the Chamber's First Annual Business Awards Gala. Tickets are now on sale and can be purchased by calling 728-1683.

## Business fair in Ajax

The Durham Homepreneur Group will hold its fall trade fair on Sept. 11 at Annandale Golf and Country Club, Ajax.

The business networking fair will showcase 120 small and home-based businesses to each other and the general public from 3 to 8 p.m.

Registration forms can be picked up at Mailboxes Etc. in Pickering, Whitby and Oshawa. For more information call Anne Rice at 428-2004 extension 3444.

## Durham jobless get connected

Oshawa Human Resource Centre has launched a homepage and training database on the World Wide Web for job seekers and Durham Region businesses.

The site will help people make decisions about career options and training and provide information on local labor market conditions, services and programs.

"I hope the launch of this site will establish us as a contributing partner in the community and allow us to share and build on expertise that exists here," says Pat Walcott, director of the centre.

The training resource provides detailed course descriptions, prerequisites and availability in Durham and the vicinity. More than 40 training providers and consultants have put their courses onto the centre's Internet site.

Centre Internet co-ordinator Mary Crescenzi says there's no magic formula to help individuals find long-term employment.

"It takes various mediums and varied access points to keep clients and the community informed on labor market conditions," she says. "This Internet site provides yet another access point for individuals in Durham Region."

The site can be found at <http://ecnet.hrdc.durham.net>. For people who don't have access to the Internet, the Oshawa Human Resources Centre, 78 Richmond St. W., Oshawa, will soon make available a public access Internet computer kiosk for businesses and job seekers.

The cost for training database development was just over \$10,000.



photo by A.J. Groen

## Bank you very much

**TV TIME:** Irene Barker (left) was the lucky winner of a new television set in a Scotiabank draw as part of Seniors' Appreciation Day recently. Presenting the TV is Branch Manager Toni Johnson.

# Big Business in Durham

## Clearnet Communications

# They can see clearly now...

By Jacquie McInnes

Special to Your Business

Clearnet isn't exactly a household name, except maybe to shoppers of the Pickering Town Centre.

If you're in the area, Clearnet's name stands out like a beacon on the top of the nearby office building where they reside. But, for the most part, Joe Public has never heard of Clearnet... yet.

The supplier of radio communications systems to the dispatch and delivery business, Clearnet is set to launch a service that will go head to head with the cellular network duopoly of giants BCE Communications (Bell Mobility) and Rogers Cantel Communications Inc.

Not bad for a company which, two years ago when they first announced their intentions, had just over 100 employees and \$18 million in revenues.

This compared to the combined billion-dollar revenues of BCE and Cantel.

If you think this is a David and the two Goliaths story, you'd only be partly right. Clearnet has used the last two years to bring inside some heavyweights of its own and raise capital to the tune of \$1.1 billion.

"We're up against some real powerhouses," admits President George A. Cope. "But, our sponsorship's really long and deep. We're ready to compete."

Clearnet began back in 1984 signing on subscribers to their dispatch services. Ambulances, taxis and other fleet vehicle owners were representative of their customer profile. As their subscriber base grew, so did their accumulation of channels issued by Industry Canada, the federal regulatory body governing the air.

In March 1994, 10 years after they began, Clearnet shocked the telecommunications world by announcing they would parlay these "dispatch" channels



**I'M LISTENING:** George Cope, president of Pickering-based Clearnet Communications Inc., is optimistic about his firm's venture in the personal communications market in the next year. The upstart company is set to take on BCE Communications and Cantel with \$1.1 billion in capital from other players, including Motorola.

into a national wireless communications system that would bring Clearnet into the mainstream cellular market.

The savvy business person knows when to get help. Clearnet had outfoxed the competition by collecting the channels needed to get into the game, but they still needed the technology to make their plan work.

Enter the leader in wireless technology, Motorola Inc., which now has a 23 per cent stock investment in Clearnet. Motorola developed a digital mobile net-

work system capable of providing dispatch, cellular, messaging and wireless data services all in one handset, on a single network.

Finally, all mobile communications will be in one compact unit that knows no range limit. Not only is Clearnet ready to take on the giants, the Motorola technology gives them the tools.

"The technology of linking dispatch and cellular is so complex we would expect it to be at least three years before they (the competition) can compete," predicts Mr. Cope. "Depending how badly we hurt them, they may want to do something before then. But, every user of their phone service would have to turn in their handset for them to do that. It's going to be much more painful than most people suspect."

Following the link-up with Motorola came another partnership. This time with Nextel, which provides the services in the U.S. that Clearnet is aiming to bring to the Canadian market.

"Our relationship with Nextel provides a North American roaming capability," explains Mr. Cope. In addition to this important customer service feature, Nextel also added much-needed capital funding to the company, a contribution that bought Nextel a 27 per cent share of Clearnet.

The final piece of the puzzle came together when Clearnet was awarded one of only two new PCS (personal communication system) licences from the Canadian government and signed a \$475-million vendor financing deal with Lucent Technologies (formerly part of AT&T).

What Motorola will provide for the business customer, Clearnet expects Lucent to do for the consumer market. Lucent will supply the PCS technology and hardware that Clearnet will bring online in July, 1997.

## FACTS:

### ◆ THE COMPANY:

Clearnet Communications Inc.

**THE BUSINESS:** Largest Canadian operator of Specialized Mobile Radio providing analog and digital dispatch services to taxi, ambulance and other fleet operators. Currently setting up to compete in Business Communications Market with infrastructure equipment which integrates dispatch, paging and cellular capabilities in one handset, on one network. Anticipates moving into Personal Communications Systems market in the next year.

**EMPLOYEES:** In two years the company has grown from just over 100 to more than 550 employees. Head office is in Pickering.

Features will include paging/cell phone capabilities, four- to five-day battery power (as compared to the current one-day standard), fax storage and internet communication capabilities.

Over the next year the public is likely to be hearing the name Clearnet a lot more often. The launch begins in the next few weeks with an introduction to business users in the Quebec City-to-Windsor corridor. Over the next two years, all major Canadian cities are scheduled to follow.

There are few things guaranteed when a newcomer takes on two giants like Bell and Cantel. But, one thing is sure: Win or lose, Clearnet will no longer be familiar only to Pickering shoppers on their way to the mall.

## Royal Bank boosts small business

The Royal Bank is making it easier for small businesses to apply for loans.

The bank has announced that small business owners can now apply for business equipment loans of up to \$200,000 by mailing in a two-page application form.

The form is similar to a credit card application and takes about 10 minutes to complete, bank officials say. The form, along with your company's financial statement, can be mailed or dropped off at the nearest Royal Bank branch.

"This simple two-page application is ideal for today's busy entrepreneurs," says Anne Sutherland, vice-president of small and medium enterprises for the bank.

"The convenience of a

mail-in application will appeal to a lot of business owners strapped for time, people who want to do their banking within their own schedules, not their bank's schedule."

She says the new loan process will appeal to business owners running their companies out of their homes and companies with basic financing needs.

The loans are available to sole proprietors, partnerships, incorporated companies, joint ventures and not-for-profit organizations, which are either starting a business or expanding one, Ms. Sutherland says.

Loan forms are available at Royal Bank branches and business banking centres or by calling 1-800-ROYAL-70.

## Your Business

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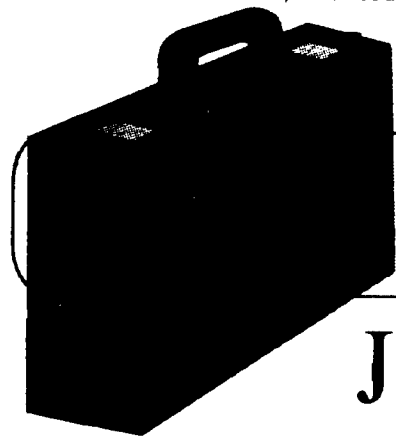
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## Small Business in Durham

### Canadian Employment Network

# Job hunting goes high-tech

By **Jacque McInnes**  
Special to Your Business

The recession is supposed to be over.

But the unemployed, from highly-skilled university graduates to laborers, are still finding the window of opportunity smaller than it was 10 years ago. Ironically, at the same time, companies often find it costly and time-consuming to meet their personnel needs.

A new Oshawa-based franchise of a national chain, The Canadian Employment Network, hopes to simplify the process, connecting job searchers with companies by matching skills with needs, through their computerized databank.

"There are over 1,600 main categories," says John Rock, general manager and co-broker of the company that opened a newly renovated office on Bond Street in Oshawa on July 9.

"They cover everything from laborer to brain surgeon."

Co-brokers Paul Gulliver, Christine and Nigel Mayne and Mr. Rock (who also oversees the operation) hold the local franchise rights from Ajax to Oshawa among them. As part of the national network of franchisees, they can provide companies using their service with potential candidates from across the country in addition to local recruits.

And for job seekers using the service, it can mean opportunities in markets they never even knew existed.

The key to the system's success is its simplicity, says Mr. Rock.

"It can be accessed with a touchtone phone. The employer keys in a category and the computer records the choices and faxes up to 20 resumes that would fit that category."

The resumes have no names, addresses or other personal information on them, only an identification number.

"This system reduces discrimination," points out Mr. Rock. "I know when I was in the market, I got really tired of receiving letters that said I was overqualified,

which really was a polite way of saying I was over the hill."

If an employer is interested in any of the candidates whose resumes were forwarded to him, he can then call the network to set up an interview.

It is only at this point that the potential employer would be billed for service.

For each candidate the employer selects for interview, he pays a one-time \$20 fee, or \$30 if he accessed the national database, a cost considerably lower than traditional placement agencies charge.

Unlike other agencies though, the service is not free to clients searching for jobs. There is a \$14.95 registration fee and .50/day maintenance charge.

The company also offers a résumé service.

"There are still a lot of people in the marketplace that are including things like age, marital status and their social insurance number on their résumé. They haven't written a résumé in 30 years. We try to do the résumé to suit the field they're in and we review it with them. We try to get them in as many categories as possible.

"In three weeks we've already placed six people in the city," marvels

## FACTS:

◆ **THE COMPANY:** Canadian Employment Network, Durham franchise, established July 9, 1996 in Oshawa.

**THE BUSINESS:** To bring together businesses and potential employees through a computerized databank accessed by touchtone phone.

**PRINCIPALS:** John Rock, General Manager and Oshawa co-broker, Christine and Nigel Mayne, Oshawa co-brokers and Paul Gulliver, Ajax-Whitby broker.

Mr. Rock. "I thought it would take a couple of months before we would begin to get placements."

For the unemployed hoping to meet that special personnel manager, The Canadian Employment Network just may be the dating service of the '90s.

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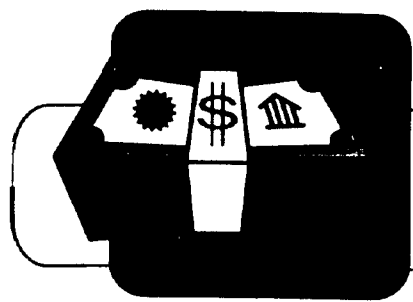
Now there is another reason to consider joining Oshawa for a one month period (August 15-September 15), the Oshawa Golf Club will offer the opportunity for area golfers to join their foursome for a total entrance fee of \$18,000, and the remainder of this season's annual dues (valued at approximately \$1,100) will be waived.

We also have an offer for two couples to join our full and restricted golf categories for a \$10,000 entrance fee, with no annual dues for the balance of the current season. Of course if a single applicant would like to take advantage and join our full golf section, it is possible for a cost of a \$5,000 entrance fee. This represents a \$1,500 savings, and we will waive the annual dues for the rest of the current golf season.

New memberships are limited, so call 723-4681 today, to take advantage of this special offer.

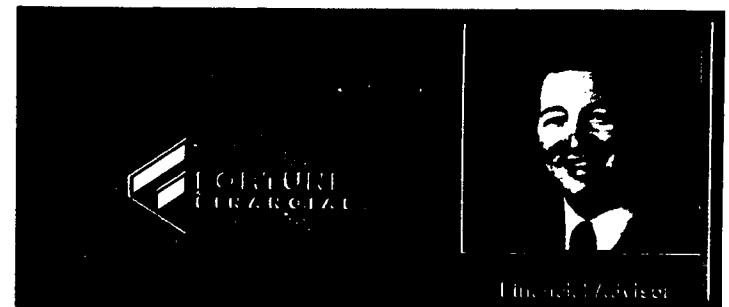
The Oshawa Golf Club is a gender equity club.





AtHomeinDurham

## Personal Finance



# A move to bank by bytes



photo by A.J. Groen

**ON THE LINE AND GOING ON-LINE:** The transformation of personal banking continues with a new generation of automation. Along with automatic tellers and bankbook updaters found in most major banks, Canada Trust has introduced CT Connect, Canada's first national personal computer banking system. CT Connect provides customers with Internet access to their accounts for bill payments, statement updates, account fund transfers, cheque printing as well as loan, credit line, credit card, mortgage and investment information. Canada Trust's Chris Howell (above) says interest has been "quadruple what we anticipated."

A new generation of bank consumers can use a personal computer in the comfort of their own home to do everything from paying bills to ordering cheques and transferring funds

By Jacquie McInnes

Special to Your Business

In the future, you'll never have to leave your home to shop, arrange for services or do your banking. It's a prophecy that's been talked about over the last 20 years as the computer age came into its own.

Now, part of the prophecy has been realized. Canada's major banks offer extensive tele-banking, where a friendly customer service representative — live or automated — will offer you a number of services, from loan applications to bill paying, all from the comfort of your home or business phone.

This past May, Canada Trust pushed home service a little further with the introduction of CT Connect, Canada's first national personal computer banking system. It gives customers Internet access to their accounts for bill payments, statement updates, account fund transfers, cheque printing as well as loan, credit line, credit card, mortgage and investment information.

"These are all things that we do in the branch anyway but, it's just the ease of it," explains Chris Howell, manager of customer sales and service in the Oshawa downtown branch, who says the response has been "about quadruple what we anticipated".

"It's for people who're on the PC all day. They don't have the time to get into the branch or the inclination to come," he suggests. Mr. Howell says commuting customers who find it difficult getting into the branch during regular banking hours might find it ideal.

CT Connect software comes in either CD-Rom or diskette format and is compatible with many other financial programs such as Quick-

en, Microsoft Money and AccPac for those who want to amalgamate their Canada Trust records with the rest of their financial portfolio.

Currently, there is no other national banking institution in Canada offering Internet transaction service, however, all the major banks say they have their own version in the development stage. Most of the banks do have Internet web sites where clients can access certain information.

Two drawbacks to the Canada Trust version of PC banking are you can't transfer funds to other banks or use the program from outside Canada. These limitations may change, though, as the PC market opens up and other banks get on-line.

In the meantime, notes Mr. Howell, "For a new system, it's amazing how much they are allowing customers to do."

One important consideration for PC users is the cost of banking via the Internet. Currently, Canada Trust offers personal bankers a monthly plan at \$7.95 for 10 connects and \$1 for additional connections above the initial 10. (You can do as many transactions as you like within each connect.) Business customers get a package at \$19.95 for 20 connects.

Though you pay for the connections, Mr. Howell points out that some transactions may actually be less expensive to perform on the Internet such as bill payments if you consider the related costs of cheques and postage. Still, he's quick to point out that this is just "alternate distribution" — another way to deliver service for a specific clientele — that does not replace the tellers or customer service representatives at the local branch. At least for the foreseeable future, the choice between service through your computer terminal or from a "live person" is still yours to make.

**'For a new system, it's amazing how much they are allowing customers to do...'**  
-- Chris Howell

## Ontario government changes land transfer tax rebate program

The provincial government has approved some changes to its land transfer tax rebate program.

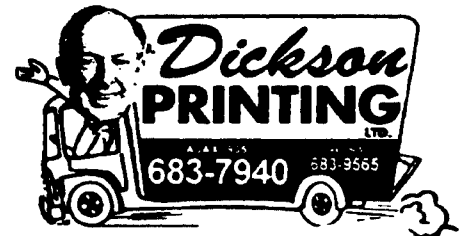
Originally, freehold agreements of purchase and sale had to be entered into on or before March 31, 1997 and close by June 30, 1997.

Condominium agreements had to be entered into on or before March 31, 1997, interim occupancy had to occur before July 31, 1997 and closing had to take place by Dec. 31, 1997.

Under the revised program, all agreements of purchase and sale must still be

entered into on or before March 31, 1997 but the deadline for occupancy (or closing in the case of freehold) has been extended to Dec. 31, 1997.

The deadline for final closing/registration of title on condominiums has been extended to Dec. 31, 1998.



Tom Henninger

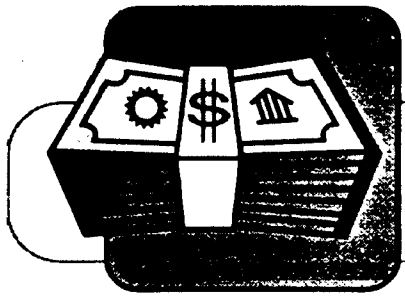
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# Personal Finance

## Use your own skills and talents to create wealth in Durham

**By Christy Chase**  
Special to Your Business

Unable to find traditional jobs, more people are working for themselves, especially in Durham Region.

A Statistics Canada report released in mid-July shows that 2.2 million Canadians made at least part of their living from self-employment in 1994, up six per cent from 1993.

But in Oshawa, the number of people self-employed was up 10.5 per cent over the same period.



**JUST DO IT:** Rory Sheehan says Durham is the place to be if you're looking for a way to bring home extra money. Self-employment opportunities can be found in all of Durham's municipalities.

"I was surprised at that, pleasantly surprised," says Norm Leigh, of the region's economic development office. "I know there are a lot of small business start-ups."

"New businesses have been on the upswing in Durham Region," says Cathy Twaites, of the Human Resources Development Canada (HRDC) branch of Oshawa's Canada Employment Centre.

"If you're thinking of being an entrepreneur, Durham is the place to be," says Rory Sheehan, director of entrepreneurial education for Tutortime Learning Centres in Pickering.

"Durham is number one in Canada for self-employment according to Statistics Canada."

StatsCan's report states that about 10.5 per cent of the combined labor force in Oshawa, Whitby, Ajax, Pickering and Bowmanville was self-

employed in 1994.

That's more than 21,000 people.

Many of them are turning to self-employment to provide themselves with a job.

"There seems to be right now a growing appreciation for self-employment, more out of necessity than anything else," Mr. Sheehan says. "People are forced to take early retirement or forced out through downsizing."

"Out of desperation people are looking to self-employment. Desperation is a far greater motivator than inspiration."

Ms. Twaites says a self-employment assistance program administered by HRDC has helped more than 200 unemployed people start up their own businesses in the last two years, adding to that "significant" 10.5 per cent increase StatsCan found.

Co-ordinated by Newport Training Group Inc., a small business development firm, the 52-week program combines four weeks of classroom learning with hands-on experience, one-on-one coaching from local business advisors and networking among participants.

"The result has been to accelerate the performance of those entering their own business and has armed the entrepreneurs with the skills to survive and grow in this challenging economy," Ms. Twaites says.

There's been much interest from the growing communities of Ajax and Pickering which are developing their own identities and needs rather than remaining as bedroom satellites of Toronto, she says.

"A lot of people lose their jobs and aren't prepared to go back into the city," she says.

Mr. Sheehan says he finds many people

coming to his business to help them get started in their own business just can't find traditional jobs. He says there aren't a lot of options right now, especially for people aged 40 and over.

So they turn to skills they already have, finding ways to use them to provide a service or product in their communities. Health care and computers are two fields that are big right now with clients, he says.

He points out there's a ready-made market in baby boomers. He says people start looking at finances, retirement funds, hobbies and health once they hit

age 50.

Baby boomers have money and are willing to spend it but want service and quality.

"If you're able to provide the service and quality, you have a ready-made market," Mr. Sheehan says.

He advises people who want to start their own businesses to be realistic and aim at replacing income they've lost, instead of trying to get rich quick.

He says people need to determine what skills they have and how to use them, adding they should have at least two years experience in the field they pick.

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## Debra J. Sweetman

Debbie Sweetman is one very busy person.

Not only does she practice law from her Whitby office, but is also the President of the Whitby Chamber of Commerce and teaches at Durham College.

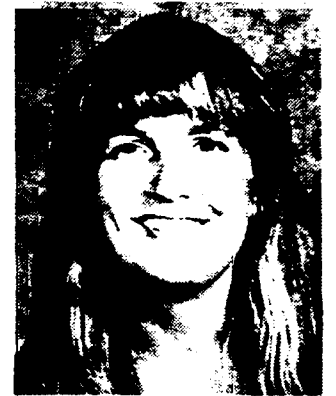
Debbie has a Bachelor of Applied Science Degree from Guelph University and graduated with her law degree from University of Western Ontario in 1986. She was called to the Bar of Ontario in the spring of 1988.

She opened her office at 340 Byron St. S., in 1990 and her practice includes; real estate; corporate/commercial; wills/estates; and uncontested family law matters.

Outside of her practice, Debbie has been a director of the Whitby Chamber of Commerce from 1989 to 1993 and is currently the President.

She is also a member of numerous genealogical societies and teaches business law courses at Durham as well as a real property law course for the Ontario Real Estate Association.

Debbie is opening a second office in Oshawa to better serve her clients in the eastern parts of Durham Region. It is located at



1996 President,  
Whitby Chamber of Commerce

111 Simcoe St. N. and is commencing operations in October 1996.

Her work with the Chamber has brought her many new challenges and opportunities to help her business grow.

"I love meeting new people and helping the business community in Whitby," says Debbie. "It's been a wonderful experience and has created different challenges from those I've experienced in my law practice."

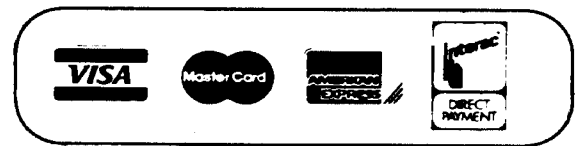
She enjoys her time away from work too and is well travelled, visiting places such as Morocco, Sierra Leone, and South and Central America.

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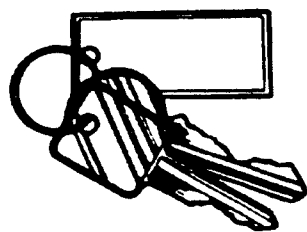
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# A new lease on life...

## Durham motorists take new automotive route

In the market for a new car? If you're like a growing number of consumers, your search may see you drive away in a vehicle that already has a few kilometres on it.

"The used car market has always been good, but it's stronger than it has ever been," says Jim Pyette, sales manager at Ontario Motor Sales in Oshawa. "Over the next two to three years, I expect it to get stronger still...It's happening all over North America."

According to a report from the Royal Bank of Canada, Canadians are holding on to their cars longer than ever before, and when they buy, they are more likely to choose used vehicles. Last year, 64 per cent of all vehicles purchased were used, while the remaining 36 per cent were new. Canadian drivers surveyed plan to keep their vehicles on average 7.9 years in total. Of those planning to buy or lease a car or light truck in the next year, 51 per cent intend to get a used vehicle, 44 per cent expect to get a new one and the remaining five per cent were not sure.

Many motorists who replace their vehicle sooner than the average "are now buying a one- or two-year-old car every three or four years," according to Mr. Pyette, who says sales of both new and used vehicles is up over this same time period last year.

At the same time, many people who "simply can't afford to buy a new car" are choosing instead to lease a vehicle for one or two years "because the monthly payment is much more affordable," notes Mr. Pyette.

(Of all the cars on the road today, just 4.4 per cent are currently being leased, the Royal Bank reports. However, of all vehicles acquired in the past year, 11 per cent are leased, confirming the growing popularity of personal retail auto leasing.)

When the lease expires, drivers have the option of purchasing the vehicle or leasing a new model — paying the way for an even newer trend of leasing used vehicles.

"The movement now is definitely for used-car leasing," according to Ed Rancier, general manager of Durham Dodge Chrysler, also in Oshawa. While the sale of new cars there continues to surpass that of used cars, "Chrysler



**NEW WHEELS:** Gary Dionne of Ontario Motor Sales in Oshawa leans on a new model in the showroom. Jim Pyette, sales manager at OMS, says sales activity is brisk for both new and used cars, but the resale market is currently "stronger than it's ever been." The used car market is expected to strengthen, as is the move to leased vehicles, which make for lower payments.

photo by Jason Liebrechts

just started a (used-car leasing) program a few months ago" to meet new demands.

Admittedly, leasing vehicles is nothing new for dealerships. The recent trend is unique, however, because of who is doing the leasing. "Before, the only people who leased were in business. That's no longer the case," explains Mr. Andrews.

Today, anyone in the market for purchasing a new car may opt instead to lease. "A lot of people do change their mind (about buying a new vehicle)," according to Mr. Rancier. "A lot haven't leased before but are inquisitive because they've heard of so many people choosing to do so. They want to know why."

The bottom line, of course, is cost. Mr.

Rancier points to new car buyers who commonly finance their purchase with a five-year loan. If they want to trade that vehicle in after three years, "most of the time they owe more on the car than it's worth."

Bob Myers Chevrolet Geo Oldsmobile in Ajax has also noticed a trend in purchasing used vehicles.

"We have seen more people buying used cars in the last two or three months," notes used car manager Charlie Andrews. "I couldn't have said that was true at the beginning of the year."

But some analysts and pollsters point to a change in attitudes and spending priorities among Canadians. Today's consumers are

more likely to make big ticket purchases, like cars, based on reason and value than status.

A Royal Bank survey last year showed that buying a car ranked sixth on a list of 10 big ticket purchases. Vacations, home renovations and saving for retirement ranked ahead.

Job security is also a factor, believes Mr. Andrews.

"Many people are still trying to cut back where they can. Ninety per cent of people who are buying used cars are financing their purchase...It's hard for many buyers to justify spending \$25,000 on a new car when they can pick up the same model a year later for \$19,000 or \$20,000."

Like others in the business, Mr. Andrews believes "we will be leasing more used cars in the near future."

The move may be a prudent one for people who can't afford to buy new. "People certainly are keeping their cars longer," explains Mr. Andrews. Though he maintains cars are better built today, he still believes keeping a vehicle an average of 7.9 years is "too long" because "the car has no value at the end. All you're doing is disposing of it."

Still, there are those consumers "who come shopping for a new car and want a new car. They don't buy used, whether it's a car, a fridge or a washer and dryer," says Mr. Pyette.

Likewise, there remains a segment of the market which still demands those extras. "A person who's going to buy a luxury car is going to buy a luxury car regardless of the times," believes Mr. Pyette.

But many of those people opting to buy new "are buying a little less car than they used to," notes Mr. Rancier. "Many still want air conditioning but are giving up all the bells and whistles like tilt (steering), cruise (control) and power windows."

"Everyone is trying to stretch their budget and get the most out of their purchases," agrees Alberta Cefis, the Royal Bank's vice-president of personal credit services. "Same thing with cars. Canadians seem less concerned with impressing their neighbors and the stigma about used cars is gone. You could say driving a used car is a form of reverse snob appeal or a sign of a smart shopper."

## Pre-owned, pre-driven, used...it all adds up to sales activity

Pre-owned, owner-driven, just like new. Whatever you want to call them, used cars are hot.

And leading this car-buying trend are thrifty baby-boomers, who are more likely to be driving old reliable than the latest showroom model, according to a report from the Royal Bank of Canada.

The report, based on interviews with 2,500 drivers in Canada, was

prepared by DesRosiers Automotive Consultants. Among its findings:

\* 64 per cent of all vehicles purchased last year were used; 36 per cent were new.

\* Canadian drivers plan to keep their vehicles on average 7.9 years.

\* 23 per cent of respondents plan to buy or lease a vehicle in the next year. Of those, 80 per cent plan to buy and 12 per cent expect to lease.

\* Of all the cars on the road today, only 4.4 per cent are currently being leased. But of all vehicles acquired in the past 12 months, 11 per cent are leased.

Thirty per cent of those choosing to lease did so largely because of low monthly payments, while an additional 16 per cent cited tax reasons as the main factor in choosing to lease.

\* Of those choosing to purchase, 31 per cent did so because they believed leasing was more expensive than buying. A further 25 per cent wanted to own their own vehicle.

\* Of those planning to buy or lease a car or light truck in the next year, 51 per cent intend to get a used vehicle, 44 per cent plan to buy a new one and the remaining five per cent aren't sure.

\* Women, older drivers and people who currently own foreign vehicles are most likely to choose new the next time they're in the market.

\* Women and older drivers expect to keep their current vehicles longest.

\* Drivers in central Canada were more likely to drive a new vehicle, while those in eastern and western Canada were more likely to drive a used one.

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